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Masters Programmes



# MASTERS PROGRAMMES 2026 INTAKE





# Why Hong Kong?





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## Freest economy: World No.1

Since 1996 (Canada-base Fraser Institute)

## World No.2

**2**nd

Business-friendly tax system (PricewaterhouseCoopers LLP and the World Bank Group: Paying Taxes 2020)



## World No.4

Global financial centre (The 2023 Global Financial Centres Index 33rd Edition)



## World No.3

World Competitiveness Ranking 2025

## World No.3

3<sup>rd</sup>

Ease of Doing Business (The World Bank Group: Doing Business Report 2020)

Why Hong Kong?

# HKU Business School

Faculty Members

## Vision

To be a leading, globally-impactful academic institution of business and economics.

# **Unique Proposition**

The School is deeply rooted in Hong Kong, fully engaged with China, and truly international.



Members from world-renowned and prestigious universities around the globe





Including: Australia, Canada, France, Singapore, Sweden, U.K and U.S.A etc.

# Rankings

The University of Hong Kong



05 HKU Business School | Rankings

Our **2024–2025** student community at a glance

# **Regions Represented**

Australia	India	Singapore
Belgium	Indonesia	Spain
Canada	Israel	Switzerland
China	Italy	Taiwan
Denmark	Japan	Thailand
England	Korea	Turkey
France	Macau	U.S.A.
Germany	Malaysia	Venezuela
Hong Kong	Portugal	Vietnam

Gender



# **34%**

# **Undergraduate University**

Columbia University Cornell University Fudan University Imperial College London King's College London Korea University McGill University Monash University Nanjing University National University of Singapore New York University Peking University

Shanghai Jiao Tong University The Australian National University The London School of Economics and Political Science The University of Hong Kong The University of Manchester The University of Melbourne The University of Melbourne The University of Warwick Tsinghua University University College London University of British Columbia University of California, Berkeley University of California, Los Angeles University of Cambridge University of Oxford University of Pennsylvania University of St Andrews University of Toronto University of Washington University of Waterloo Yonsei University Zhejiang University

# Life in Hong Kong



# Our campuses

The HKU Business School provides a dynamic and conducive environment for learning, teaching and research. Advanced facilities are provided on the three campuses located in the Cyberport, HKU Main Campus and Town Centre at Admiralty.



#### **Cyberport Campus**

Located at the flagship of Hong Kong's digital industry - Cyberport. The School's facilities at Cyberport include state-of-the-art classrooms, group meeting rooms and social areas for postgraduate students and learning partners from corporates that collaborate with the School. This is a place where university and business communities can come together and inspire innovations.



#### **HKU Main Campus**

The Headquarters of the HKU Business School is located at K.K. Leung Building in the HKU Main Campus. In addition to facilities such as lecture theatres, classrooms, computer laboratories and other areas for academic activities, the campus is also home to many research centres and institutes under the School.

also home to many research centres and institutes under the School. The Main Campus also features other learning facilities, resources and services needed in university life.



#### **Town Centre**

Located at the heart of the city, Admiralty Town Centre brings the resources of the School to one of the financial districts in Hong Kong. Apart from featuring cutting-edge facilities such as executive classrooms, meeting rooms and comfortable lounges. This downtown campus is a convenient location for hosting events and seminars, and connecting students, alumni and partners from all over the world.

# **Global presence**





#### **HKU Beijing Centre**

Located in Asia Financial Centre where Asian Infrastructure Investment Bank is headquartered, HKU Beijing Centre mainly serves as a teaching venue for HKU Business School and provides ample space and state-of-the-art facilities for faculties to develop academic programmes, promote alumni entrepreneurial start-ups, and organise alumni events.

#### **HKU-Tel Aviv Innovation Hub**

The HKU-Tel Aviv Innovation Hub combines the academic excellence of HKU and the innovative, entrepreneurial energy of Israel. The Hub will foster deep engagements between the academic, business and technology communities of Israel, Hong Kong, and the Greater Bay Area, promoting cross-border collaborations and partnerships.

#### **Shenzhen Campus**

Located at the heart of Futian District in Shenzhen, the Shenzhen Campus is the School's latest development to promote knowledge exchange, technology transfer and talent collaboration in the Greater Bay Area and Mainland China.

#### The Representative Office of The University of Hong Kong in Vietnam

HKU in Vietnam signifies the importance of Vietnam as a growing economy, her youth, talent, and key location. We strengthen connections with Vietnam by providing market-oriented research, superior learning experience, and instrumental resources.

#### **HKU iCube**

HKU iCube is in the prestigious Two Exchange Square featuring a magnificent harbour view. It serves as a place to facilitate knowledge exchange for HKUBS associates, as well as a bridge to connect business leaders in and outside the school.



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Quick Facts					
/PE	INTAKE	FORMAT	MED	NUM	DURATION
Master Degree	August	Full-	Time	English	Minimum 1 year Maximum 2 year
Class Days rmally 2 sessions of Monday	f teaching per cour Tuesday	se per week Wednesday	Thursday	Friday	Saturday
Mornir	ng Session	🌞 Afterne	oon Session	) Eve	ning Session \
Course Asses	ssments 📼	combination of	-		
+ Assignments					
	minations				
+ Mid-term Exa	Thinacions				
+ Mid-term Exa + Project Paper					
	S				
+ Project Paper	s				

Quick Facts		1			
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+ Assignments					
	minations				
+ Mid-term Exa	Thinacions				
+ Mid-term Exa + Project Paper					
	S				
+ Project Paper	s				

# Master of Accounting

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# Master of Accounting Overview

#### More than a Professional Accountant

The Master of Accounting programme at HKU Business School offers three streams: Accounting Analytics and Big Data, Financial Reporting and Valuation; and ESG and Strategic Management which provide students the option to choose according to their interests and career aspirations. They may also consider double concentrating if there are any two they are particularly passionate about. Our comprehensive curriculum is accredited by ACCA, CPA Australia, CIMA and HKICPA, and students on this programme benefit from our partnership with professional bodies and industry leaders. The programme explores theories on the importance of accounting roles in executive decisions, preparing you to be professional accountants, financial experts and future business leaders.

# **Programme Structure**

A comprehensive postgraduate curriculum encompassing accounting, finance, management, and business analytics

# 05

A capstone course to tie the various elements of the study together through real world business projects



Accounting data analytics that convert information into executable actions

Theories that explicate the important roles of accounting in economic decisions

# 03

Professional training in business leadership, strategic management reporting, and advanced financial and performance management benefitting from the partnership with ACCA and KPMG

Accreditation







# What is the most important element of learning for an accounting professional nowadays?

It depends on the interests of the student. We cover several in-depth areas. In particular, our programme values leadership and analytic skills, as well as critical thinking. We would like students to become the future leaders of the profession.

# Top OQ&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Accounting programme, answered by our Programme Director

#### Prof. Kai Wai Hui.

#### What type of student is suitable to study the Master of Accounting Programme?

Anyone who is interested in the accounting profession. We look for qualified students with intellect, a good command of English, a career vision in accounting and finance and the confidence and dedication to achieve excellence.

#### I already have a bachelor degree or background in accounting, is it beneficial for me to study the Master of Accounting Programme?

Another purpose of the programme is to establish cutting edge knowledge at an advanced level. Elective courses cover numerous accounting fields that bring you up to the graduate level. Accounting students will have course waivers and exemptions that allow them to leap to the advanced level. They may also take electives from other postgraduate programmes to enrich their knowledge.

# Prof. Kai Wai Hui

Programme Director - Master of Accounting

#### I do not come from a business or commerce background, can I study the Master of Accounting Programme?

he programme covers elements of basic accounting knowledge, making it suitable for non-business major students. The curriculum will be challenging for them, but well manageable given the guidance we give them.

#### Does the programme allow me to get practical insights from the industry?

Dur curriculum design is based on the most recent developments in the industry. There are also guest speakers and industry and career talks that bring about the latest developments. The curriculum has been updated over time to keep up with the latest global standards.



Accounting Analytics and Big Data Stream Financial Reporting and Valuation Stream ESG and Strategic Management Stream

	re-programme boot can	ιp
Economics		Statistical Analysis
Fundamental Core Co	ourses (Seven Courses)	

Financial Accounting Foundation Legal and Ethical Environment of Management Accounting Business

### Stream Core Course (One Course)

Accounting for Business Valuation and Contracting*	Advanced Analytics and Big Data in Accounting*	ESG Reporting: Concepts and Practices*	
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## **Electives (Three Courses)**

Master of Accounting Electives (Minimum 1)		
Corporate Finance	Corporate Governance and Social Responsibility	Database Design and Management
ESG and Capital Markets	Forensic Accounting, Fraud and Corruption	Fundamentals of Banking Institutions
Independent Study Project	International Study Field Trip	Principles of Management
Professional Development Programme	Social Media and Digital Marketing Analytics	Special Topics in Financial Reporting
Taxes and Business Strategy		

## **Capstone Course (One Course)**

Accounting, FinTech and Innovation\* ESG, Risk Management and Advanced Corporate Control\*

Valuation and Fundamental Analysis\*

Students may choose not to concentrate in a stream provided that they complete the eight core courses (inclusive of any one of the capstone courses) and four electives.

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment.

\* Can be taken as an elective course provided that it is not chosen as a core/capstone course.

\*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Accounting programme.

\*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

# Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### Merit-Based Scholarship

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

# **Tuition Fee** \$426,000

A deposit of HK\$142,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module

\* Subject to change and final approval of the University.

# **HKU Business School Dean's Master Fellowship**

the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

#### Personalised Mentorship

- Tailored 1-on-1 mentorship will be provided throughout your Master's programme Networking events will be organised among awardees, faculty and business leaders to build your connections

#### **Top-tier Internship Opportunities**

- Opportunities to undertake pre-programme internships - Gain hands-on experience with leading companies to grow your career

#### Free International Learning Opportunities

Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

and skills required to fulfil the

requirements for professional

accounting accreditations

## **Course Exemption**

Up to two required courses (except for the capstone course) may be granted subject to the approval of the Programme Director and the School, if you:



Can produce evidence, such as transcript and course syllabus, that a course is equivalent in content to another course taken elsewhere for which a satisfactory grade has been obtained; or



Are holding relevant professional qualifications which were obtained before admission to the programme.

No credits will be given for the exempted course and you will be required to take an approved alternative elective course of the same credit value.

## How does Double Concentration Work?

Requires 14 courses to be taken to complete. Additional course fee of HKD35,500 required per course.



## **Boot Camp**

	Duration	Mode	Assessment
<b>Purpose:</b> To ensure that everyone has the foundational knowledge	~2 weeks	Interactive lectures	Pass 2 Subjects <sup>*</sup> Economics Statistical Analysis

A preparatory course on fundamental financial accounting concepts will also be provided to brush up students' accounting skills.

\*Exam required at the end of each subject. Students are required to attend all classes, prepare and pass both boot camp subjects.

# Student Experience Sharing

## Alumni Yining Wang

Assistant Manager, CMB Wing Lung (Class of 2023)

Enrolling in the Master of Accounting programme was one of the best decisions I have ever made. The curriculum is well-designed to equip students with both a solid foundation and progressive knowledge in the field. As a student with an accounting background, I was very pleased with the programme's flexibility, which allowed me to pursue my academic interests by selecting two concentration streams and even courses from other HKU Business School programmes.

More importantly, the professors are highly qualified and dedicated during classes and office hours. I really appreciated their efforts to make the classes interactive, engaging, and easy to understand. One of my favorite courses was "Forensic Accounting and Earnings Management", taught by Professor Olivia Leung. It was fascinating to study a niche yet intriguing area, gain hands-on experience investigating fraud cases, and communicate face-to-face with professionals from the ICAC Operation Department.

It is still hard to believe that I could experience and accomplish so much in one year! If you get the chance to pursue your degree here, I strongly encourage you to do so.

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Master of Accounting (Class of 2023)

I really appreciate all of the professors in the programme. They are the experts in both academic and industrial areas. No matter what type of questions you have, like how to choose your future career path, or how can you apply certain academic theories in reality, they are always willing and being patience to provide you with some professional insights.

Besides, I also want to mention that HKU is a very excellent platform for studying. It provides many opportunities to learn more knowledge and practical skills, which are not only limited to the field of accounting. It hammers at helping students to discover more future potential.

## Prof. Winnie S.C. Leung

Financial Accounting Foundation

Effective communication of relevant financial information to important stakeholders such as investors and creditors is a key driver for corporate success.

We will develop students with such crucial ability and prepare them to play a strategic role in organisations with their knowledge in financial reporting.



# Accreditation





The MAcct programme has been accredited by the Association of Chartered Certified Accountants (ACCA) and with the completion of the required subjects (including elective course: MACC7016 Corporate Finance) exemptions will be granted to MAcct graduates for the following papers:

For further details, please visit ACCA's website at http://www.accaglobal.com

Business and	Audit and
Technology	Assurance
Corporate and	Financial
Business Law	Accounting
Financial Reporting	Taxation
Management	Financial
Accounting	Management
Performance Management	

# CIMA

#### The Chartered Institute of Management Accountants

The MAcct programme is accredited by CIMA. Upon successful completion of all the required courses, you will be granted 11 exemptions.

For more details, please visit CIMA's website at https://www.cimaglobal.com



BA1 Fundamentals of Business Economics

BA2 Fundamentals of Management Accounting

BA3 Fundamentals of Financial Accounting

BA4 Fundamentals of Ethics, Corporate Governance and Business Law

- E1 Managing Finance in a Digital World F1 Financial Reporting Operational Case Study Exam E2 Manging Performance
- P2 Advanced Management Accounting F2 Advanced Financial Reporting
  - P1 Management Accounting



CPA Australia Associate Member:

**CPA** Australia

ACCREDITED PROGRAM

#### Economics and Markets Foundations of Accounting Fundamentals of Business Law

Business Finance Financial Accounting and Reporting

Manage Accou

and Reporting Management Accounting

## HKICPA Hong K Certified P



#### The Hong Kong Institute of Certified Public Accountants

The MAcct programme is an accredited programme of the HKICPA's Qualification Programme (QP). Graduates of the Programme who passed certain courses (including elective courses: MACC7015 Principles of Management and MACC7016 Corporate Finance) will qualify for student registration and enrolment in the four core modules (current QP) OR exemption of the 10 Associate Level Modules (new QP) of the Institute's Qualification Programme.

Our Master of Accounting programme is accredited by CPA Australia. Upon successful

completion of the required courses (including elective course: MACC7016 Corporate

Finance), you will be granted exemptions from all the following 6 courses at the

foundation level and gain direct entry to the CPA Program (Professional Exams) as an

For further details, please visit CPA Australia's website at https://www.cpaaustralia.com.au/

For more details, please visit HKICPA's website at https://www.hkicpa.org.hk

M1 Accounting	M6 Financial Accounting
M2 Management	M7 Financial
Accounting	Management
M3 Business	M8 Principles of
Economics	Auditing
M4 Business	M9 Principles of
Management	Taxation
M5 Information	M10 Business &
Management	Company Law

As the exemption list is subject to periodic review, the above information is for reference only and may change without prior notice.

# **Class Profile**

We recruit students from diverse backgrounds each year to enrich students' learning experience

- 1% Others
  1% Engineering/ Computer Science/Science
  3% Economics
- 6% Art/ Sociology

- 12% Finance

18% Business / Management

59% Accounting

# **Previous Employers (Internship)**

Academic

Backgrounds

- Accenture plc
- Amazon China
- BMW (China) Investment Co., Ltd.
- China CITIC Bank International
- China International Capital Corporation Limited (CICC)
- China Mobile
- China Securities

- Colliers International Group., Inc
- Country Garden Holdings
- Deloitte Touche Tohmatsu Limited
- Ernst & Young (EY)
- Fosun International
- GAC Group
- Grant Thornton International

- Huatai Securities (HTSC)
- Huawei
- KPMG International Limited
- Morgan Stanley Securities (China) Co., Ltd.
- Pfizer
- PricewaterhouseCoopers (PwC)
- Roland Berger
- RSM China

# Gender + Age



# **Working Experience\***



king ience



8%

\*Among students with prior work experience (Internship inclusive)

# Master of Accounting Analytics

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# Master of Accounting Analytics Overview

## Exploring the Evolving Role of Accountants -Embracing Technology and Shaping the Future

02

demand

bodies

The Master of Accounting Analytics programme offered by the HKU Business School aims to develop accounting professionals equipped with data analytics skills and is specifically designed to foster talents capable of transforming raw and intricate accounting data into actionable intelligence for addressing general accounting-related questions.

The primary focus of the programme is therefore to equip students with specialised tools used in the accounting

industry to cope with the increasing market demand. The programme trains accounting professionals with both technical and accounting expertise. This is achieved through a focus on the utilisation of data, information technology, statistical analysis, quantitative methods, and mathematical or computer-based models within the programme, as well as a series of foundational accounting courses to meet the requirement of professional bodies.

Specialized tools used in the accounting

industry to cope with the increasing market

A series of foundational accounting courses

to meet the requirement of professional

# **Programme Structure**



A comprehensive curriculum fostering talents capability of transforming raw and intricate accounting data into actionable intelligence



Utilization of data, information technology, statistical analysis, quantitative methods, and mathematical or computer-based models



A capstone course to link classroom knowledge to real-world projects and gives students hands-on experience

# **Career Prospects**

The programme is designed to shape future leaders in accounting with a robust skill set in data analytics. Graduates will be professionals who thrive in diverse fields such as quantitative methods, artificial intelligence, information technologies, and cutting-edge mathematical or computer-based models. They will be well-prepared to excel in various roles, from strategic management to innovative technology-driven positions across multiple industries.

- Banking
- + Consultation
- + Cost Control and Operation Optimization
- Data-driven Decision Making
- + Financial Management
- Forecasting and Budgeting
- Fraud Detection and Prevention

- Internal Auditing
- + Investment Analysis
- + Performance Evaluation
  - + Public Accountancy
  - + Regulatory Compliance
  - Risk Management
  - + Taxation
- 21 Master of Accounting Analytics

What are the foundational knowledge requirements for the Master of Accounting Analytics programme?

The programme aims to train professionals with technical and/or accounting expertise. The training ensures the mastering of accounting knowledge through both preparatory and elective courses. Therefore, incoming students with diverse background through their undergraduate education will be attracted, and experiences in fields of accounting and/or technology can be highly valuable.

#### What are the key skills and knowledge that students will gain from the Master of Accounting Analytics programme?

The programme is specifically designed to foster talents capable of transforming raw and intricate accounting data into actionable intelligence for addressing general accounting-related questions. The primary focus of the programme is therefore to equip students with specialised tools used in the accounting industry to cope with the increasing market demand. The programme serves as the key to success in tackling the challenges of the digital economy, and provides a powerful tool for data driven auditing and financial consulting.

#### Why is there a rising demand for accounting professionals with data analytics expertise in the corporate sector?

ne massive amounts of data nowadays have created a high demand for skilled data analytics professionals who can analyse such data and obtain the insight needed for informed decision-making. Corporate leaders are increasingly adopting accounting analytics tools to drive business decisions, which support budgeting, forecasting, planning, and now increasingly revenue generation. The programme acknowledges the fast-paced industry development, which has created a rising demand for accounting professionals with data analytics expertise.

#### What are the career prospects of graduates?

raduates can anticipate a wide array of analytics-related career opportunities across various levels, from junior to senior positions, in both private and public sectors. These opportunities encompass diverse fields such as data-driven decision making, cost control, fraud detection and prevention, performance evaluation, forecasting and budgeting, compliance, and risk management. Furthermore, graduates will be well-positioned to explore careers in industries that increasingly rely on data analytics, using their expertise to contribute to organisational growth, drive innovation, and navigate the complexities of an ever-evolving business landscape.

Top<sup>4</sup>Q&A

PROGRAMME

DIRECTOR

Top 4 questions about the Master of Accounting Analytics Programme, answered by our Programme Director **Prof. Kai Wai Hui.** 

#### Prof.

Kai Wai Hui

Programme Director -Master of Accounting Analytics

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## CAPSTONE CORE ELECTIVE COURSES COURSES COURSE COURSES

## **Core Courses (Five Courses)**

Accounting Analytics Foundation

Data Modelling and Economic Decisions	Integrated Auditing: Bridging the Ga Between IT Audit and Financial Statement Audit	p
Elective Courses** (F	Four Courses)	
Accounting Analytics and Managerial Decisions	Accounting, Fintech and Innovation	Advanced Financial Reporting
Artificial Intelligence in Accounting	Blockchain Cybersecurity Risk Analytics	Corporate Finance
Database Design and	Data Mining and Text Analysis	Deep Learning and Neural

Accounting and Business Intelligence

ESG Reporting: Concepts and Practices

Management

Principles of Management

International Study Field Trip

Social Media and Digital Marketing Analytics

Networks

Advanced Accounting Analytics

Legal and Ethical Environment of **Business** 

Taxation Framework and Planning

## **Capstone Course (One Course):**

**Current Topics in Accounting Analytics** 

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment. \*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Accounting Analytics programme. \*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

# Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### **Fargo Wealth Excellence Scholarship**

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

# Tuition Fee \$426,000\*

A deposit of HK\$142,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

## **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

#### Generous Scholarshi

The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### **Personalised Mentorship**

 Tailored 1-on-1 mentorship will be provided throughout your Master's programme
 Networking events will be organised among awardees, faculty and business leaders to build your connections

#### **Top-tier Internship Opportunities**

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

#### Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

# Accreditation





#### The Association of Chartered Certified Accountants

The Master of Accounting Analytics Programme has been accredited by the Association of Chartered Certified Accountants (ACCA). With the completion of certain elective courses students that graduate from our programme are entitled to the following ACCA paper exemptions:

For more details, please visit ACCA's website at http://www.accaglobal.com/

\*As the exemption list is subject to periodic review, the above information is for reference only and may change without prior notice.

Audit	and Assurance	
	(AA)	

Corporate and Business Law (LW)

Financial Management (FM)

Management Accounting (MA) Financial Reporting (FR) Performance

**Business** and

Technology (BT)

Financial

Accounting (FA)

Management (PM)

# Master of Economics

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# Master of Economics Overview

#### Bridging the gap between technicality and applicability

The Master of Economics programme at the HKU Business School aims to introduce students to frontier developments in economics and to equip them with state-of-the-art analytical tools. Our comprehensive curriculum has multiple learning streams and helps students connect economic theory with real world business. The School boasts a top-class teaching faculty with strong economists, outstanding alumni and mentors, and an active research environment, with long-term collaborative research opportunities available both within and outside the School. The advanced research and theory stream provide a strong foundation for PhD study, should students choose to continue their studies in academic research.

# Multiple Streams for different interests to help achieve career aspirations



Government Officials Economist PhD Equities Research Analyst Derivatives Trader Data Operations

## Non-Econ Track Boot Camp

Candidates who are required to complete a boot camp would be identified when reviewers make the admission decision and notified in the offer letter as part of the conditions. **Purpose:** To ensure that students with non-economics background has the foundational knowledge and skills required to succeed in the Master of Economics programme.



\*Only contains first half of the course (ECON6067 Computation and Analysis of Economic Data), students can take the course for 6 credits if they also complete the second half of the course

# 5 Top Q&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Economics programme, answered by our Programme Director

#### Prof. Heng Chen.

# What are the differences between the 3 streams: Data Analysis, policy Analysis and Theory?

The Theory stream provide a stepping stone for doctoral studies in economics, whilst Data Analysis offers rigorous training of data analysis for our students. The Policy Analysis stream is an ideal curriculum for understanding the making of economic policies, with a special emphasis on Mainland China.

# Why is an understanding of Economics important in today's complex economy?

Economics studies the workings of our economy, interactions of individuals and the impacts of institutions, which lays the foundation for understanding the fast-changing business environment. It provides us with a rigorous and coherent framework to understand human behaviour at the individual and aggregate levels.

# For PhD studies, can I proceed in other institutes as well?

Yes, it is totally possible. Students who choose further academic pursuit will find themselves well-prepared for PhD study at the institute of their choice afterwards.

# Are the courses focused in evaluating the economy in Hong Kong only?

Whilst our graduates are well-trained to meet the challenges of the emergence of Greater China and the ongoing evolution of Hong Kong as an international finance centre, our courses also blend theory with empirical learning and case studies in the context of the U.S. and European economies. Prof.

Heng Chen Programme Director - Master of Economics

What research opportunities are there for graduate students?

Our economists conduct both basic and applied research and publish regularly in leading academics journals. There are many opportunities to get involved in our faculty members' research agendas and get real research exposure.

3 core courses + 3 stream core courses	+ 3 + 1 ELECTIVE COURSES CAPSTO	and the second se
Data Analysis Stream Policy An	nalysis Stream Advanced Research S	Stream Theory Stream
Core Courses (Three Co	urses)	
Microeconomics (Choose one) Microecono	mic Theory	
Advanced Microeconomics	Microeconomic Analysis	Microeconomic Theory^
Macroeconomics (Choose one) Macroecono	omic Theory	
Advanced Macroeconomics	Macroeconomic Analysis	Macroeconomic Theory^
Econometrics (Choose one)		
Applied Econometrics	Econometric Theory I	
Stream Core Courses (T	hree Courses)	
Data Analysis Stream (Choose Three)		
Applied Machine Learning	Causal Inference	Computation and Analysis of Economic Data
Data-driven Decision Making in Business	Digital Economy and Big Data Analysis	Textual Analysis for Economists
Policy Analysis Stream (Choose Three)		
Economic Growth and Development	Economic Policy I	Economic Policy II
International Macroeconomics and Finance	Introduction to Housing Markets	Programme Evaluation for Policy Makers
Advanced Research Stream   Theory Stream (Choo	se Three)	
Advanced Topics in Labor Economics	Game Theory and Applications	Monetary Policy: Theory and Practic
Quantitative Macroeconomics: Data, Model and Policy	Selected Topics in Macroeconomics I	Selected Topics in Macroeconomics
Topics in Economic Research II#		

Candidates can choose electives from a list of courses from Master of Economics and other HKU Business School Masters Programmes

## **Capstone Course (One Course)**

Data Analysis Stream	Policy Analysis Stream	Theory Stream	Advanced Research Stream
Advanced Topics in Applied	Advanced Topics in	Topics in Economic	Research Thesis
Econometrics	Economic Policy	Research II#	

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment. ^ For candidates with strong undergraduate training in economics and mathematics. # This course can be used to satisfy the Stream Core requirement and Capstone requirement for candidates in the Theory Stream. \*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Economics programme. \*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

# Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

# Tuition Fee \$398,000

A deposit of HK\$133,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module

\* Subject to change and final approval of the University.

# **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

Generous Scholarship The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### **Top-tier Internship Opportunities**

- Opportunities to undertake pre-programme internships - Gain hands-on experience with leading companies to grow your career

Personalised Mentorship - Tailored 1-on-1 mentorship will be provided throughout your Master's programme - Networking events will be organised among awardees, faculty and business leaders to build your connections

#### Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.



# Prof. Yanhui Wu

#### **Economics of Organization and Strategy**

What is the nature of the firm as opposed to the market? Why do some firms delegate power while others keep power at the top of the hierarchy? How to design incentive structures to motivate and coordinate workers? Where does innovation come from? In Economics of Organization and Strategy, we employ rigorous economics methodology to answer these fundamental business questions. Based on our answers, we draw far-reaching business implications with particular attention to knowledge-intensive production and the digital economy.





The Master of Economics programme has a wide range of electives available to allow students to seek interest in various fields.

- Behavioral Economics
- China in Global Economy
- Corporate Finance
- Development Economics
- Financial Economics and Investment
- Environmental Economics

- Introduction to Nudging and A/B Testing
- Money and Banking
- The Economics of Law
- Modern Econometrics for Business Strategy
- Artificial Intelligence in Financial Economics
  - Transnational and Shared History of China and World

# Advanced **Research Stream**

The Advanced Research Stream, is research focused and students are expected to produce one research paper of reasonable quality which can further be developed into one of their PhD thesis chapters. Students will take courses with PhD students and can work on their thesis under the supervision of faculty members in the economics area. They will also provide research assistance to their supervisors and other members of this area. Students would also be matched with faculty members on supervision as well as research assistantship.

# Scholarship / Financial Aid



Scholarship:

# 50%-100%

will be awarded to truly outstanding candidates admitted to the Advanced Research Stream.

Scholarship of

# нк\$ **60,000**

will be awarded in the second year.

Potential paid research assistantship in the second year.

\* Subject to the final approval of the University

## **Recommended Duration**



**Research** paper and elective courses

# **Admission Requirements**



Hold a recognised Bachelor's degree or equivalent, with strong academic background



2-page research statement, expressing your field of interest and skill



Core courses and stream core courses



5

Previous research work

Obtain an English test score if you are not from an English-medium university, minimum score requirement: TOEFL (internet-based 80; paper-based 550) or IELTS (6)

# Active Research Environment

HKU Business School maintains an active research environment. Its economists conduct both basic and applied research and publish regularly in leading academics journals. In addition, research institutes and centres have been established to foster-scale and long-term collaborative research within and outside the Faculty. These include:

# Heidi Fung

#### Consultant for Greater China, Odgers Berndtson (Class of 2009)

HKU Business School is a world-class and prestigious academic institution with excellent professors and great campuses. The programme prepared me to develop critical and strategic thinking by looking at business from a different perspective, not only focusing on individuals or firms, but also on the entire economy. I gained an understanding of how the economic cycle, along with fiscal and monetary policy implementation, affects both the country and businesses. Through the development of skills in analysis, writing, and problem-solving, I am able to identify emerging industries where I can develop the most valuable businesses in the market. Choosing HKU Business School is definitely the key to success!





# Leon Gronbach

#### Consultant, SMP Strategy Consulting (Düsseldorf, Germany) (Class of 2023)

Doing the MEcon programme at HKU Business School was not just about academics, but also about discovering what I want to do after my studies and being exposed to ambitious and intelligent people. I found it all here - exciting new knowledge, valuable career guidance, and highly motivated classmates! Studying Economics at HKU Business School is also a perfect way to enhance your understanding of markets and economic interactions between people, while at the same time preparing you for a job as a full-scale participant in the economy, rather than just an observer.

# research institutes and centres



- 3 Centre for Innovation and Entrepreneurship
  - Centre for Quantitative History

5 Hong Kong Institute of Economics and Business Strategy



Institute of Behavioural and Decision Science



Institute of China Economy





We recruit students from diverse backgrounds each year to enrich students' learning experience



# **Previous Employers (Internship)**

- AIA
- Alibaba
- AXA
- Bank of China
- Bank of Communications
- Boston Consulting Group
- ByteDance
- China Railway Group Limited
- China Securities
- CITIC
- Citigroup
- Huatai Securities

- JPMorgan
- Ping An Bank
- PwC
- Schneider Electric
- UBS
- Zhongtai Securities

# Gender + Age



# **Working Experience\***









\*Among students with prior work experience (Internship inclusive)

Avg Work Duration

# Master of Family Wealth Management

# Master of Family Wealth Management Overview

#### **Cultivating Experts in the Dynamic World of Family Wealth**

Led by an outstanding team of visionaries and experts, the Master of Family Wealth Management programme offered by HKU Business School and the Hong Kong Institute for the Humanities and Social Sciences (IHSS) dives deep into the historical roots, cultural dimensions, and cutting-edge strategies of family wealth. As the first of its kind in Hong Kong, this degree is your gateway to a thriving career in the dynamic world of family wealth management. The programme offers an interdisciplinary mix of skills and knowledge which will help students develop the soft and hard competencies required for a successful career in this rising industry. Graduates will be well-equipped to embark on a successful career as family wealth managers, whether as professionals in the field or as integral members of their own family legacy.

# **Interdisciplinary Academic Focus**

**HKU Business School** 

Hong Kong Institute for the Humanities and Social Sciences (IHSS)

The interdisciplinary approach of the programme helps students understand the multifaceted nature of the family office and wealth management landscape. Key topics include:

- Asset allocation
- Family office management
- History of wealth and financial markets
- Estate planning
- History of family and family business
- Psychology and inter-generational dynamics
### Why does history matter in family wealth management?

Family wealth management is a multifaceted endeavor that extends beyond financial transactions and balance sheets. It involves a comprehensive understanding of familial dynamics, values, and the intricate tapestry of history woven through generations. History plays a pivotal role in shaping the approach to wealth management within families, influencing decision-making processes, values transmission, and the preservation of legacy. Therefore, historical lessons enable family managers today to understand the present and plan for the future.

# Top Q&A PROGRAMME DIRECTOR

Top 4 questions about the Master of Family Wealth Management programme, answered by our Programme Director

Ms. Bonnie Leung.

### Why a taught master's programme dedicated to family wealth management?

The wealth management industry saw strong growth in recent decades, and despite greater market uncertainty in the last few years, demand for professionals to manage wealth continues to grow. In particular, families are increasingly seeking advice on how to holistically manage their wealth, business and legacy. While there are many finance and accounting postgraduate programmes in Hong Kong and the region, the Master of Family Wealth Management degree at HKU fills a gap in specialized knowledge that caters to the unique needs of family offices, high-net-worth families and private wealth management.

#### Who should apply Master of Family Wealth Management?

The Master of FWM programme is suitable for a wide range of prospective students. Potential student profiles may include, but not limited to recent university graduates looking to complement their undergraduate majors with more well-rounded post-graduate studies; early career professionals looking to expand horizons or upgrade skills; and younger members of families seeking insights on family wealth management, succession planning, family business development, and governance. At the heart, the programme caters to those who are passionate about managing family wealth and family office, regardless of their prior educatior and work.

### Ms. Bonnie Leung

Programme Director -Master of Family Wealth Management What is the intake size for the programme and how does it benefit the students' learning experience and professional network development?

Annual intake for the Master of Family Wealth Management programme is limited, and further organised into smaller pods for class discussions and collaboration. This will enable the class to foster a strong sense of fellowship, enriching the graduates' life-long experience and enhancing their future professional network. The curriculum prioritises teamwork through a compulsory retreat at the start of the programme and coursework throughout the year, building a strong bond amongst students. Students will also be encouraged to self-organise other extracurricular activities to further class camaraderie.

# CORE COURSES

# ELECTIVE



### 12 COURSE CREDITS

### **Core Courses (Six Courses)**

Asset Allocation and Investment Management

Estate Planning and Legal Issues

Corporate Finance and Business Models

History of the Family and Family Business Dynasties Current Issues in Family Office Management

History of Wealth and Financial Markets

### Elective Courses\*\* (Four Courses^)

Business History and Best Practices

Emerging Markets and Global Investment Opportunities

Introduction to Economics and Finance Cross-cultural Communication and Management

Faith, Religion and Leadership

Philanthropy and Social Impact Investing: Integrating CSR and ESG into Family Wealth Management Economic and Quantitative History

Hedge Funds, Private Equity Funds and Other Alternative Investments

Psychology, Group Dynamics and Management

### **Capstone Course (One Course)**

Family Wealth Management Capstone Project

\*The curriculum structure is subject to review and adjustments by the University.

\*\*Not all of the elective courses listed above will necessarily be offered each year, and the above list is subject to further adjustments.

- ^MFWM students may take up to two elective courses outside the MFWM programme, subject to university approval:
- a. A maximum of two 6-credit electives from the taught postgraduate curricula offered by the Faculty of Business and Economics may be allowed under the advice and approval of the Programme Directors concerned.
- b. Alternatively, MFWM students may take one of the two outside electives from the Master of Social Sciences in the field of Nonprofit Management. The selection of cross-listed courses shall be subject to the approval of the Programme Director/Chair of the two respective programmes.

## Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. Candidates who would like to be considered for a scholarship shall submit an additional statement in the admissions portal.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

### Tuition Fee **\$462,000**\*

A deposit of HK\$154,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

Generous Scholarship The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### **Top-tier Internship Opportunities**

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

Personalised Mentorship - Tailored 1-on-1 mentorship will be provided throughout your Master's programme - Networking events will be organised among awardees, faculty and business leaders to build your connections

Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

Candidates\*\*\* applying to the MFWM programme who wish to be considered for a scholarship should submit a statement outlining the rationale on why he/she is most qualified for the scholarship.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.



### Who should choose Master of Family Wealth Management programme?

The programme welcomes committed individuals who exhibit a propensity to become well-rounded family wealth managers.

- + Demonstrate ability to succeed academically
- + Are intellectually curious across a wide range of topics
- + Have a passion for family wealth management
- + Have potential to make an impact in his or her future work

# Student Experience Sharing



## Hairou Li

Master of Family Wealth Management (Class of 2025)

Coming from a non-finance background, I was initially quite nervous about joining the Master of Family Wealth Management Programme. Some of the concepts were unfamiliar at first, and there were moments when I had to work extra hard to keep up. However, it always felt like I was just one small step away from understanding. With the steadfast support of my professors and classmates, I was able to 'stand on my tiptoes' and reach further than I thought I could!

What surprised me most was how welcoming and helpful everyone was. The professors were approachable, patient, and truly invested in our growth. I also made some genuine friendships with people I can rely on, as well as learn and laugh with. Last but not least, I was given the chance to explore internships in the finance industry, which gave me a completely new perspective on the business world. Ultimately, this programme has been an eye-opening experience I'll carry with me for life both personally and professionally.

# Hanry Ng

#### Master of Family Wealth Management (Class of 2025)

The Master of Family Wealth Management Programme equips students with the specialised knowledge and skills required to excel as family office practitioners. The curriculum is designed to address the unique needs of ultra-high-net-worth families, focusing on advanced financial strategies and products tailored for complex portfolios. Industry experts guide us through financial modeling, ensuring we are prepared to serve 'super-family' investors with precision and expertise.

One highlight is the opportunity to collaborate closely with next-generation entrepreneurs and peers who are future stewards of family wealth. Through these interactions, we build meaningful connections and discover valuable insights. Additionally, the programme provides support for families in establishing governance frameworks, such as family charters, and developing initiatives that align with their values and legacy goals.

The learning experience is further enriched by guest speakers from top firms like Ares Management, BlackRock, Citi, and Nomura, who share firsthand industry practices. Whether mastering financial strategies, navigating governance challenges, or building strategic networks, this programme is a vital stepping stone toward becoming a competent family office practitioner.











We admit students from diverse backgrounds each year to enrich students' learning experience



### **Previous Employers (Internship)**

- Bank of China
- Bitmain Technologies Inc.
- BNP Paribas
- BOSCH (China) Investment
- China life Insurance Company
- China Railway Group
- CITIC Securities

- Deloitte
- Ernst & Young
- Financial Affairs Bureau of Nanchong Municipality
- Goldman Sachs
- Hong Kong Trade Development Council
- HSBC

- KPMG Huazhen LLP
- Morgan Stanley
- Phoenix TV
- PricewaterhouseCoopers (PwC)
- Simpson Thacher & Bartlett
- Television Broadcasts Limited
- Tencent Music Entertainment

### Gender + Age





# Master of Finance



ATTIM

# Master of Finance Overview

#### A springboard for career ambitions in a centre of world finance.

The HKU Business School Master of Finance programme is a one year full-time interdisciplinary programme. Our comprehensive and quantitative curriculum offers students multiple learning streams, as well as the option of double concentration, which they can select according to their interests and career aspirations. Students will be equipped with competitive and diverse financial knowledge and skill sets to succeed in the financial domain. They will have access to a first-class teaching faculty, outstanding alumni and mentors, and will also benefit from our professional partnerships with the CFA Institute - widely considered the investment profession's most rigorous credentialing programme - and GARP.



### The programme offers three streams. What are they and how can I choose them?

The HKU Master of Finance (MFin) programme offers three streams: corporate finance, financial engineering and risk management. Students can choose to concentrate in one of the streams or take double concentration, according to their interests and career aspirations.

# Top DQ&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Finance programme, answered by our Programme Director

Prof. Rujing Meng.

### What are the benefits of choosing double concentration?

The main benefit of choosing double concentration is that it enriches student learning and training experiences by allowing them to focus on two areas of expertise and hence a wider choice in their career.

### Would there be any practical skills linking back to the industry?

Fin programme is an interdisciplinary programme aiming to provide motivated individuals with not only cutting-edge training in financial theory, but also the necessary STEM+ training, allowing them to apply the knowledge in a multitude of financial disciplines: asset and wealth management, corporate finance, financial engineering, and risk management. Students apply the techniques and knowledge to analyse business cases and conduct group projects. The cutting-edge curriculum balances quantitative skills and visionary thinking, and is further enriched by alumni and student activities, mentorship programmes, student clubs and professional seminars.

#### How close is the course to the current financial world, in terms of the curriculum and training?

Our curriculum is closely tied to professional practices and adapts to the changes of the global financial markets. We are a University Affiliation Program of CFA Institute and have been added to the GARP Partnership for Risk Education. Guest lectures and professional seminars from practitioners have brought up-to-date market information to the curriculum. Training workshops on Bloomberg, WIND and Python programming are also available, to well equip students with the skill sets necessary to thrive in the workplace.

### What will my future career path look like in the financial domain?

Our graduates will enjoy a competitive advantage in a wide range of career opportunities across commercial and investment banks, brokerage and investment firms, private equity and venture capital firms, insurance companies, treasury departments of non-financial corporations, regulatory agencies, and also consulting and accounting firms.

### Prof.

## **Rujing Meng**

Programme Director - Master of Finance



#### **Advanced Core Courses (Four Courses)**

Derivative Securities

Fixed Income Securities and Interest Rate Modelling Mathematical Techniques in Finance

Spreadsheet Modelling in Finance

### Stream Core Course (One Course)

Advanced Option Pricing Models\*

Credit Risk\*

Mergers, Acquisitions and Corporate Restructuring\*

### Elective Courses\*\* (Two Courses)

Candidates can choose electives from a list of courses from Master of Finance and other HKU Business School Masters Programmes

### **Capstone Course (One Course)**

Advanced Corporate Finance\*

Financial Engineering\*

**Risk Management\*** 

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment.

\* Can be taken as an elective course provided that it is not chosen as a core course.

\*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Finance programme

\*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

## **Scholarship**

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

#### **CFA Institute and GARP Scholarship**

Students can apply for a scholarship from the CFA Institute for taking CFA exams and also from GARP for taking FRM exams.

# HKU Business School Dean's Master Fellowship

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

Generous Scholarship The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee	Top-tier Internship Opportunities - Opportunities to undertake pre-programme internshi - Gain hands-on experience with leading companies to
Personalised Mentorship	grow your career
Tellend 4 and the second secon	Free International Learning Opportunities

Tailored 1-on-1 mentorship will be provided throughout your Master's programme - Networking events will be organised among awardees, faculty and business leaders to build your connections Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### **Course Exemption**

Up to four required courses, except capstone course, may be granted (normally by examination) if candidates



can produce evidence, such as transcript and course syllabus, that a course is equivalent in content or another course taken elsewhere for which a satisfactory grade has been obtained; or

В

are holding relevant professional qualifications which are obtained before admission to the curriculum

No credits will be given for the exempted course and candidates shall be required to take an approved alternative course of the same credit value

### **How does Double Concentration Work?**



### **Advanced Standing**

Advanced standing of up to two (for single concentration) or three (for double concentration) required courses except for capstone course, maybe be granted if

В



the course is completed at a graduate, postgraduate or master level from a recognised curriculum elsewhere within the last 4 years before admission to the Master of Finance curriculum and a good grade in the course was achieved; or

the candidate possesses a relevant professional qualification which are obtained before admission to the curriculum.

Advanced standing may be granted and the tuition fee will be adjusted downward by HK\$38,500\* per course.

### Tuition Fee \$462,000\*

A deposit of HK\$154,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module

\* Subject to change and final approval of the University.

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## Jiayu Ju

**Master of Finance** (Class of 2023)

# Experience Sharing

### Martin Szeto Master of Finance

(Class of 2023)

# Stian Andersen

Equities Trading Analyst, Goldman Sachs (Class of 2022)

#### Jiayu Ju **Master of Finance** (Class of 2023)

The Master of Finance programme at HKU Business School is designed to provide students with a rigorous and comprehensive training in finance. The programme covers a wide range of topics, including financial theory, financial markets, investments, risk management, and financial regulation. Also, the faculty members of the programme are renowned experts in their fields, with many of them having extensive experience in the finance industry. They bring a wealth of knowledge and expertise to the classroom, and are dedicated to providing students with a top-notch education.

I am truly grateful to HKU for offering me a wonderful experience during my pursuit of a master's degree. Through workshops and discussion with the professors and career service, I have known more about the career development in the financial industry in Hong Kong. I have a clear career direction now that best suits my strengths and interests, instead of blindly pursuing the heated positions that everyone wants.

### Martin Szeto

**Master of Finance** (Class of 2023)

Thank you for the wonderful experience at HKU. The Master of Finance programme equipped me with academic-literacy skills that I will carry with me throughout my career. I am grateful for the opportunities and enrichment activities that challenged me and prepared me for the real business world. Completing the programme is a significant achievement that demonstrates dedication, hard work, and knowledge in a specific field.

Furthermore, the programme provided a solid foundation in finance and equips them with analytical and problem-solving skills that are highly valued in the industry. The programme also offers networking opportunities and exposure to real-world challenges, making graduates well-prepared for their future careers.

### Stian Andersen

**Equities Trading Analyst**, Goldman Sachs (Class of 2022)

I enjoyed that many classes in the programme includes project and group work. This helped me to enhance my team working skills, meet new people and learn how students from different cultural and academic backgrounds approach tasks in a different way.

My favourite class was the Investment Analysis and Portfolio Management class taught by the programme director Dr. Meng. The trading challenge, where we managed a portfolio over several weeks, was one of the highlights of the course and gave students a hands-on experience in how to trade in the global financial markets.

I would say the programme can be described as highly focused on technical skills with a few practical insights.

Professional Qualifications	Financial Statement Analysis.	Investment Analysis and Portfolio Management	Corporate Finance and Asset Valuation	Economics for Financial Analysis	Derivative Securities
ACCA	Course Exemption				
СРА					
CFA Level II			Standing and 2 Cour Standing and 2 Cour		
CFA Level III			Standing and 2 Cour Standing and 1 Cour		
FRM / PRM					Course Exemption

### **Academic Partnerships**

University Affiliation Program



HKU Master of Finance is a University Affiliation Program of CFA Institute, a global association of investment professionals that sets the standard for professional excellence and credentials. The CFA Program sets a standard for developing the skills, standards, competence, and integrity of financial analysts, portfolio managers, investment advisers, and other investment professionals worldwide. It is widely considered the investment profession's most rigorous credentialing program. Status as an Affiliated University signals to potential students, employers, and the marketplace that the university curriculum is closely tied to professional practice and is well-suited to prepare students to sit for the CFA examinations. Scholarships from CFA Institute will be offered to HKU MFin students.



The University of Hong Kong has been added to the Global Association of Risk Professionals (GARP) Partnership for Risk Education with Master of Finance curriculum. GARP is a globally recognized organization dedicated to preparing professionals and organizations to make better-informed risk decisions. The academic partnership with GARP proves that our efforts in providing the best financial education are highly recognised. The alignment with GARP signals to students and their potential employers that our Master of Finance curriculum is closely tied to the market and is well-suited to prepare students for the demand of the global financial industry.

"GARP is very pleased to announce the addition of The University of Hong Kong to the GARP Partnership for Risk Education. The Master of Finance offered by The University of Hong Kong is a rigorous, well regarded program. The interdisciplinary nature of the curriculum offered provides a solid theoretical as well as practical foundation for its students, ensuring they will be well positioned to pursue the FRM designation and to assume strategic roles within the global risk management profession."

Dr. Chris Donohue, Managing Director – Head of Research & Educational Programs, GARP



### **Previous Employers (Internship)**

- Bank of America
- Bank of China
- BNP Paribas
- Canadian Imperial Bank of
   Commerce
- China Construction Bank
- China International Capital
   Corporation
- China Securities
- Credit Suisse
- Cushman & Wakefield
- Deloitte
- Eastern Bell Capital
- Everbright Securities Company
  Limited
- Goldman Sachs

- HSBC
- IBM
- JPMorgan
- SenseTime
- Sequoia Capital
- State Taxation Administration
- Tencent

### Gender + Age



### **Working Experience\***



\*Among students with prior work experience (Internship inclusive)

# Master of Finance in Financial Technology

# **Master of Finance in Financial Technology Overview**

#### The financial sector is evolving rapidly in the digital era.

The HKU Business School Master of Finance in Financial Technology programme is jointly offered by three faculties: HKU Business School, the Faculty of Law and the Faculty of Engineering. Our cutting-edge curriculum balances quantitative skills and visionary thinking, and applies techniques of big data, AI and natural language processing to analyse real-world financial projects. Students will also cover the legal aspects of FinTech,

from cybersecurity to data protection and smart contracts. There is a strong industry demand for MFFinTech graduates, with career opportunities in commercial and investment banks, brokerage and investment firms, private equity and venture capital firms, FinTech startups, insurance companies, treasury departments of non-financial corporations, regulatory agencies, and consulting and accounting firms.

### Interdisciplinary Programme

HKU Business School Faculty of Engineering Faculty of Law

### **Career Industry Opportunities**

**Commercial and Investment Banks** 

**Brokerage and Investment Firms** 

**Private Equity and Venture Capital Firms** 

**FinTech Startups** 

**Insurance Companies** 

**Treasury Departments of non-Financial Corporations** 

**Regulatory Agencies** 

**Consulting and Accounting Firms** 

#### This masters programme is very interdisciplinary. What are the other faculties involved?

Led by the HKU Business School, the Master of Finance in FinTech programme features a strong multidisciplinary training, with courses jointly offered by the Faculties of Engineering and Law. Students are able to acquire cutting-edge technical skills and a broad understanding of potential legal, economic and societal impacts of FinTech and digitalisation.

### What type of student is suitable to study the Master of Finance in FinTech?

The programme is designed for those who are interested in the financial technology sector, as they would learn new competencies in new technologies such as big data, artificial intelligence and blockchain, etc. Students with computer science, engineering, mathematics, physics, statistics or science and technology related disciplines are preferred, but above all else, a willingness to learn whatever one's initial background. Many students without technical backgrounds are highly successful in the program. Graduates are expected to be technologically adept, business savvy and able to offer innovative solutions to finance-related industries.

#### Why did we revamp the FinTech Stream under the Master of Finance to Master of Finance in Financial Technology?

Carving out as a standalone program allows us to provide a more comprehensive and tailored program to our students. This new program builds upon our previous Master of Finance FinTech stream, but brings in the expertise of the Faculty of Engineering and Faculty of Law, allowing us to special course offerings. The curriculum of this Master Programme enhances the learning experience, allowing our graduates to be more well-rounded in skills and expertise.

#### What is the difference between the Master of Finance and the Master of Finance in FinTech Programme?

Ne Master of Finance in FinTech gives students much of the same nolistic knowledge of finance, but in terms of technical skills, focuses on those that FinTech jobs specifically require. The emphasis is on quantitative and analytical skills as well as practical experience, by employing technological innovations in financial practices.

#### What are the job opportunities?

The financial sector is evolving rapidly in the digital age. We like to think of this program as appropriate for both students who want to enter traditional financial jobs but with extra technical skills as well as the fintech or technology industry. While many of our students do aspire to become quant researchers, data scientists or enter technical roles, many of our students enter traditional finance jobs as well. The onslaught of data and powerful computing power demands new thinking and continuous innovation and affects all financial institutions, both incumbents and entrants. FinTech startups and established companies have to adopt new ways of thinking and anticipate what will come next in response to this technology evolution. FinTech skills are in high demand.

### Prof. Alan P. Kwan

Programme Director -Master of Finance in Financial Technology

# Top DQ&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Finance in Financial Technology programme, answered by our Programme Director

Prof. Alan P. Kwan.





Die skehein end Crutter	Comparete Finance	Incompany Ample is and Development Pro-
Blockchain and Cryptocurrency (Faculty of Engineering)	Corporate Finance and Asset Valuation	Investment Analysis and Portfolio Management
Regulation of Financial Markets (Faculty of Law)		
Advanced Core Courses	(Five Courses)	
Advanced Financial Programming and Databases	Derivative Securities	Machine Learning and Artificial Intelligence in Finance
Mathematical Techniques in Finance	Quantitative Trading	
Electives (Two Courses)		
Asian Financial Markets	Behavioral Finance	Current Topics in Finance
Current Topics in Financial Technology	Entrepreneurship in Finance: Hedge Funds, Private Equity and Venture Capital	Entrepreneurial Finance and Innovation Strategy
Equity Valuation and Investment Management	Financial Services Regulations	Fintech Cybersecurity and Risk Management
Fundamentals of Banking Institutions	Fund Management and Alternative Investments	Independent Study Project
International Study Field Trip	Introduction to Cryptocurrencies and Digital Assets	Introduction to FinTech and its Impa on the Future of Banking and Financ
Real Options and Dynamic Corporate Finance	Renewable Energy Finance	Seminar in Commercial Banking and Real Estate Financing
Text Analytics and Natural Language Processing in Finance and FinTech	Professional Development Programme	
Offered by Faculty of Engineering (Maximum 1)		
Deep Learning	Financial Fraud Analytics	
Offered by Faculty of Law (Maximum 1)		
E-Finance: Law, Compliance and Technology Challenges	Privacy and Data Protection	Law of Anti-Money Laundering and Counter-Terrorist Financing and Compliance Issues

### **Capstone Course (One Course)**

#### Big Data in Finance

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment. \*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Finance in Financial Technology programme. \*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

## Scholarship

#### Entrance Scholarship

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

### Tuition Fee \$462,000\*

A deposit of HK\$154,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

#### **Generous Scholarship**

The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### Personalised Mentorship

 Tailored 1-on-1 mentorship will be provided throughout your Master's programme
 Networking events will be organised among awardees, faculty and business leaders to build your connections **Top-tier Internship Opportunities** 

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### **Course Exemption**

Up to two required courses, except capstone course, may be granted (normally by examination) if candidates



can produce evidence, such as transcript and course syllabus, that a course is equivalent in content or another course taken elsewhere for which a satisfactory grade has been obtained; or



are holding relevant professional qualifications which are obtained before admission to the curriculum.

No credits will be given for the exempted course and candidates shall be required to take an approved alternative course of the same credit value.



### Prof. Ye LUO

#### Artificial Intelligence in Finance

Artificial Intelligence is rapidly changing the financial industry today, and business leaders are promoting AI adoption. We study how AI solves problems in practical finance, and will equip you with the latest tech skills and business insight of AI.

Advanced Standing



Advanced standing of up to two required courses, except for capstone course, may be granted if



the course is completed at a graduate, postgraduate or master level from a recognised curriculum elsewhere within the last 4 years before admission to the Master of Finance in Financial Technology curriculum and a good grade in the course was achieved; or



the candidate possesses a relevant professional qualification which are obtained before admission to the curriculum.

Advanced standing may be granted and the tuition fee will be adjusted downward by HK\$38,500\* per course.

# **Student Experience Sharing**

### **Judy Xing**

Master of Finance in Financial Technology (Class of 2024)

I chose HKU because of its exceptional reputation and academic excellence. The university's commitment to fostering critical thinking and global perspectives resonated with me. The diverse and vibrant campus community, coupled with the opportunity to engage in cutting-edge research, made HKU the perfect choice for my educational journey. The dedicated faculty and state-of-the-art facilities have provided me with the resources and support necessary to thrive academically. HKU has truly exceeded my expectations, and I am grateful for the invaluable experiences and knowledge gained during my time here.

### **Ralph Fong**

Real Estate Analyst, Global Corporate Banking Hong Kong, MUFG Bank Ltd (Class of 2023)

The MFFinTech programme at HKU Business School does not only comprise essential knowledge and skills in finance, but more importantly, we are exposed to emerging digital technologies including blockchain, Al and big data. While it may seem daunting at first, the professors are more than willing to guide students through the challenging journey of the programme, particularly with complex final projects. Additionally, our professors often gather insights from industry professionals and share with us the latest financial industry trends, Needless to say, HKU Business School provides ample opportunity for us to not only be exposed to such knowledge and theories but more importantly to put them into practice.

Undeniably, undertaking this master's degree has been nothing but fruitful and rewarding. In addition to acquiring cutting-edge technical skills and a broad understanding of upcoming trends, HKU Business School has been extremely encouraging and supportive of students' holistic development through the provision of a wide range of extra-curricular activities and communities like the Student Ambassador Programme. I'm proud of how much I've grown academically, professionally and personally, and I would like to take this opportunity to express my gratitude to all my professors, student enrichment team and career development team for their continuous guidance and support.



## Hong Kong FinTech Landscape



Home to over **800 FinTech companies** and over **3,900 start-ups**, Hong Kong is one of the top cities globally for start-ups to rapidly scale-up. It is home to over **10 unicorn companies**.

Many world-renowned innovation laboratories have settled in Hong Kong, including:

- Standard Chartered's eXellerator, DBS
   Startup Xchange
- Intact Lab Hong Kong
- HSBC's ASTRI Research and
   Development Innovation Lab
- HKEX Innovation Lab
- Bank for International Settlements (BIS)
- IBM Innovation Center
- Deloitte's Asiapacific Blockchain Lab
- PwC's Emerging Technology Lab

10 10

In 2021, Hong Kong ranked in the top ten of the world's top technology innovation hubs outside Silicon Valley over the next four years.

In June 2021, the HKMA announced the "FinTech 2025" strategy to encourage the financial sector to adopt technology by 2025, and to promote the provision of fair and efficient financial services for the benefit of Hong Kong citizens and the economy.



Source: Fact Sheet - Hong Kong Fintech Landscape, InvestHK, May 2023

# **Class Profile**

We recruit students from diverse backgrounds each year to enrich students' learning experience



### **Previous Employers (Internship)**

- Alibaba
- Boston Consulting Group
- China Post
- Citigroup Inc.
- E Fund Management Co., Ltd.
- Frost & Sullivan
- GF Securities
- Guolian Securities

- HUATAI International Financial Holdings Company Limited
- Huawei
- Ipsos
- JPMorgan
- Linewell Software Group
- New York University
- Royal Bank of Canada

- Sequoia China
- Shanghai Pudong Development Bank
- SHEIN
- SPD Silicon Valley Bank
- YUNNAN INTERNATIONAL TRUST
   CO., LTD

### Gender + Age



### **Working Experience\***

With Prior Working

Experience





Avg Work Duration

4 months

\*Among students with prior work experience (Internship inclusive)

# **Master of** Global Management

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# Master of Global Management Overview

#### Developing future leaders is a need for most global organisations

The Master of Global Management programme at the HKU Business School offers a comprehensive curriculum that incorporates individual, organisational and national knowledge pertinent to effective management of global issues. The programme is designed to help students develop global management problem solving skills and enhance their ability to manage and work with people from a widening spread of backgrounds in a global context. There is a strong industry demand for global management skills, due to rapid globalisation, and these skills are becoming an important competence for future leaders.

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# Globalisation and Threats to Globalisation are Continuing

#### Progress

- + Information technology
- + Capital
- + Trade
- + Transportation
- + People

#### Barriers

- + Became reality in 2018
- + Tariff increases between trade partners (e.g. USA and China)
- + Tightened screening of foreign corporate takeovers
- + Advanced data localisation policies
- + Tightened immigration policies

### **Individual Careers**

### Benefits

- + More opportunities
- + Fewer boundaries
- + Migration across boundaries:
- jobs, employers, geographical, national, cultural

### Challenges

- + Require knowledge of individuals, organisations and nations
- Require abilities to resolve arising problems apply knowledge and creativity to resolving problems

# 5 Q&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Global Management programme, answered by our Programme Director

#### Prof. Chun Hui.

### The difference between global management and just management?

The study of management draws on management research and practices, whilst the study of global management focuses on applying these management skills and knowledge to managing in global contexts. The understanding of the complexities inherent in individuals, teams and organisations across nations has become increasingly important in recent rears.

#### I'm a fresh graduate, by taking the Master of Global Management what skills can I obtain in being a manager?

On this programme you will learn problem solving skills, learn to look at the world from multiple perspectives and also enjoy working as a team with other classmates. The ability to deal with people of diverse backgrounds and nationalities both internally and externally to an organisation is key for career advancement and success.

#### How can I obtain the required soft skills to deal with people of diverse backgrounds throughout the programme?

The Master of Global Management programme is taught through various teaching methods. You will attend lectures, cases and workshops with renowned professors and guest lecturers, as well as involve yourselves in student engagement.

#### Does the programme focus on soft skills only?

No. There are specific knowledge and skills regarding organisational practices such as those provided in International Human Resource Management, but also foundational skills such as that provided in Creative Global Management Problem Solving.

### Are there any opportunities for us to have more practical industry experiences?

The programme will facilitate, but not provide, internships. There will be ample opportunities to learn about industries and real-world organisations as many instructors use business cases and share their practical experiences and insights.

### Prof. Chun Hui

Programme Director -Master of Global Management



### **Core Courses (Five Courses)**

Issues in Current Global Management

Dynamics of Multinational Corporations

and Executive Leadership

Entrepreneurship in Multinational Corporations

Managing Across Cultures

**Global Management from Economics** Perspectives

### **Elective Courses (Four Courses)**

Master of Global Management Electives (Minimu	m 1)	
Business Lab	China Business Environment	Company Field Trip
Creating an Integrative Perspective on the Understanding of Global Management: Journey to C Suite	Creative Global Management Problem Solving	Economics of AI and Innovation
Economics of Organization and Strategy	Formulation of Global Strategy	International Business Environmen
International Human Resource Management	Independent Study Project	Knowledge Management in Global Context
Leadership Development in the Chinese Classics	Leadership in Film	Management Analytics
Negotiation and Conflict Management	Professional Development Programme	Serendipitous Forces
Strategy in the Digital World	Storytelling: Global Business Communication	
ESG Electives * (Minimum 3)		
Corporate Governance and Social Responsibility	ESG Reporting: Concepts and Practices	Green Finance and ESG (an elective course from the Master of Finance programme)
Impact Investing in Sustainable Technologies	Reinventing Management in Global Capitalism	Management of Corporate Sustainability
Social Value and the Humanity of Leadership	Sustainable Management and Responsible Investment	Workplace Wellness

### **Capstone Course (One Course)**

Innovation and International Strategy

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment.

\* Students may choose to concentrate in the Environmental, Social and Governance (ESG) Stream according to their interests and career aspirations. To graduate with the ESG stream, students are required to take a minimum of three of the ESG elective courses.

\*\* Up to three elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Global Management programme.

\*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

## Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

# Simon S.K. Lam

#### Entrepreneurship in Multinational Corporations

The concept of entrepreneurship in multinational corporations (MNCs) refers to the development of new opportunities and business models within large international firms, leading to the enhancement of their global competitive position and the organisational profitability of the companies. Students will learn to build business models, people, and structures that enable the successful business creation processes within the MNCs.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

Generous Scholarship The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee	Top-tier Internship Opportunities - Opportunities to undertake pre-programme internships - Gain hands-on experience with leading companies to
	grow your career
Personalised Mentorship	Free International Learning Opportunities

Tailored 1-on-1 mentorship will be provided throughout your Master's programme - Networking events will be organised among awardees, faculty and business leaders to build your connections

Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### Prof. **Kevin Zhou**



#### Formulation of Global Strategy

The course focuses on three central themes that are critical to the successful formulation of global strategy: (1) What are the new businesses opportunities and challenges emerged from globalization? (2) How could firms grow in the global market with alternative strategic options? (3) How could firms manage their business portfolio dynamically?

### Tuition Fee \$426,000\*

A deposit of HK\$142,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

### Growing importance of global citizenship:

Environmental, social and governance (ESG)

#### Want to understand sustainable finance?

- + Sustainable Management and Responsible Investment
- + Green Finance and ESG

(an elective course from Master of Finance programme)

### Want to understand ESG management for businesses?

- + Corporate Governance and Social Responsibility
- + ESG Reporting: Concepts and Practices
- + Social Value and the Humanity of Leadership
- + Workplace Wellness

#### What happens in the dynamic global market?

+ Reinventing Management in Global Capitalism

\*Subject to change and final approval of the University.

# Student Experience Sharing

# Marie Dupont

Procurement Coordinator, Bryan O'Sullivan Studio (Class of 2022)

Despite the fact that I have been studying this field for quite some time, the MGM programme did not fail to expand my understanding and knowledge. It offers a wide variety of modules to choose from, which I thought was impressive as we all have diverse interests, and the programme allows any individual to adapt to their individual needs and interests.

To add to that, I have lived in Hong Kong for over ten years before joining the programme, and despite COVID, my classmates and the International Student Club never failed to help me discover new things, and are always so friendly and welcoming, which is especially important for those who are new to the place. There is so much to see, do and learn, and I know I can count on them to help! Most importantly, I met such a diverse group of people from all over the world, who not only helped me become more open-minded but also introduced me to new and exciting opportunities.





# Wenhui Qi

Master of Global Management (Class of 2025)

While pursuing my Master's degree at HKU, I gained invaluable insights that truly enriched my academic journey and brought me genuine joy along the way. The education at this university extends far beyond traditional classroom learning; I had the privilege of engaging in lively discussions about real-world business cases with classmates from diverse cultural and professional backgrounds. This collaborative environment fostered a rich exchange of ideas, deepening my understanding of different perspectives within the landscape. Many of my peers also shared their fascinating internship experiences, allowing me to learn firsthand about current industry trends and developments.

Additionally, HKU strongly prioritises career preparation, offering extensive guidance designed to help students navigate their professional journeys. The university organised company visits to leading firms across various sectors, providing unique opportunities to engage with industry professionals and learn from their experiences. The dedicated Career Development Team (CDT) greatly supported my transition into professional life by providing personalised career advice tailored to personal aspirations. They helped us formulate clear plans for our futures from the very first month of our programme, ensuring we were well-prepared and focused on our career goals.

As I reflect on my time at HKU, I feel a deep sense of pride in being part of such an esteemed institution. The knowledge, skills, and connections I have gained here will undoubtedly serve as a strong foundation for my future endeavours, making this experience a lasting source of pride.

"

Hear what our Master of Global Management students have to say about their experience.

"



# **Philip Schurings**

Senior Consultant, IBM (Class of 2021)

I love the fact that it is such a diverse city, where you can go see the local side in Kowloon, the 'Western' side on HK island, and go to the beach and go hiking in the mountains. It is a very complete city that has a lot to offer and it is relatively easy for internationals to adapt to the culture and the city, as most of the people speak English. Now I'll come to the University, because if there is one University in HK that is globally well-known, it is HKU. It is a school with a very good reputation, and it definitely lives up to it. It is a place where you can find many internationals, where there is an ice campus vibe and where you have very interesting and engaging classes. Professors, unlike in Europe, know you by name and try to have engaging conversations with you in class. This results in you learning even more and faster!

# **Pui Him Fung**

Master of Global Management (Class of 2025)

As a young entrepreneur, enrolling in the Master of Global Management (MGM) programme at HKU Business School was a truly transformative experience. Since founding my first startup in high school, I have always believed that innovation and global vision are key to sustainable growth. The MGM programme connected me with knowledgeable professors and experienced industry leaders who shared invaluable real-life insights, helping me cultivate a global business mindset and deep understanding of how to scale a venture internationally.

Through comprehensive case studies and practical learning, I gained hands-on experience in tackling complex business challenges. The programme seamlessly blends academia with real-world application, making it the perfect complement to my entrepreneurial journey. It has been a cornerstone of my development as a globally minded entrepreneur, equipping me with the tools, confidence, and network necessary to lead and grow in today's dynamic business landscape.



# **Class Profile**

We recruit students from diverse backgrounds each year to enrich students' learning experience



### **Previous Employers (Internship)**

- Baidu, Inc.
- Bank of China
- ByteDance
- China Securities
- CITIC
- Ernst & Young
- Industrial Securities

- IKEA
- lpsos
- JD.com
- Johnson & Johnson
- KPMG
- Mckinsey & Company
- Meituan

- Mercer
- P&G
- PwC
- Tencent Holdings Ltd.
- Tesla
- UBS

### Gender + Age



### **Working Experience\***



Avg Work Duration **18**%

\*Among students with prior work experience (Internship inclusive)

# Master of Science in Business Analytics



# Master of Science in Business Analytics Overview

#### **Rise to the Challenges of Big Data**

The Master of Science in Business Analytics programme at the HKU Business School offers a comprehensive curriculum that includes understanding data, transforming data into information and converting information into executable actions. There is currently an unprecedented industry demand for business analytics professionals, and the School offers core analytics and quantitative competencies and skills, along with an extensive range of elective options to allow students to proceed in many specific focus areas. The programme boasts a real world business analytics project with reputable corporations in the region and offers a summer boot camp for those looking to equip themselves with the quantitative knowledge and skills necessary to excel in this programme.

### What is Business Analytics?

#### Rise to the Challenge of Big Data and Artificial Intelligence



What prerequisite skills do I need to apply for the Master of Science in Business Analytics programme?

We welcome applicants from all fields. However, applicants with a strong background in both STEM (Science, Technology, Engineering and Mathematics) and business skills would have an advantage.

# Top Q&A PROGRAMME DIRECTOR

Top 4 questions about the Master of Science in Business Analytics programme, answered by our Programme Director

Prof. Wei Zhang.

#### What is the purpose of the boot camp?

We admit applicants from diverse backgrounds each year to enrich our students' learning experience. To ensure that every student has the foundational knowledge and skills required to tackle the academic challenges ahead, the boot camp covers basic knowledge of mathematics (calculus and linear algebra), statistics and programming (Python, R, and SQL). The boot camp is optional, although almost al students in prior cohorts have participated in it.

#### What skills will I develop in this programme?

Dur curriculum design aims to help students develop both hard and soft skills related to business analytics throughout the programme. Students will develop technical skills such as data acquisition (web scraping), data visualisation (Tableau), data management (SQL), statistical programming (Python and R) and machine learning/deep learning, as well as business skills such as communication, critical thinking, teamwork and leadership. Our programme offers courses focusing on all types of data analytics including descriptive analytics, predictive analytics and prescriptive analytics.

## Wei Zhang

Prof.

Programme Director -Master of Science in Business Analytics

#### How does the capstone project work?

The capstone project course is one of the most special features of this programme. Students form a team and apply analytics knowledge and skills learnt in previous courses to solve a real-life business problem facing our project sponsors. We have collaborated with over 30 companies or government agencies in the past three years' capstone projects. Students will have an opportunity to gain valuable project experiences through analysing the internal data provided by our project sponsors and external data collected by students themselves. Working in a team environment also allows students to develop key soft skills such as work ethic, communication, teamwork and leadership.

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	CORE	CTIVE JRSES	CAPSTONE COURSE		TOTAL OURSES
					OURSES
Ar	tificial Intelligence (AI) Stream*		Managem	ent Consulting (N	በር) Stream*
		Во	ot camp		
	Database <b>3 hours</b>	7	Programming	15 hours	7
	Mathematics 6 hours		Statistics	6 hours	
Core c	ourses (Four Course	s)			
Business Ir	ntelligence and Analytics E	Business S	itatistics	Operations Ar	alvtics
Decision A	· · · · · · · · · · · · · · · · · · ·				,
Electiv	e Courses (Five Cou	rses)			
Accounting		5	nal Study Field Trip	Independent S	Study Projects
Accounting Decisions	g Analytics for Managerial II	5	nal Study Field Trip	Independent S	Study Projects
Accounting Decisions	al Development	5	nal Study Field Trip	Independent S	Study Projects
Accounting Decisions Profession Programm	al Development	nternatio			
Accounting Decisions Profession Programm	g Analytics for Managerial li al Development es	nternatio nired to take a For	minimum of 6 credits from elective List A recasting and Predictive		dits from elective List B.
Accounting Decisions Profession Programm Students who cl	g Analytics for Managerial II al Development es hoose to graduate with the Al stream are requ Deep Learning Optimization and	nternatio nired to take a For	minimum of 6 credits from elective List A	and a minimum of 6 crea	dits from elective List B.
Accounting Decisions Profession Programm Students who cl	g Analytics for Managerial II al Development es hoose to graduate with the Al Stream are requ Deep Learning	nternatio nired to take a For	minimum of 6 credits from elective List A recasting and Predictive	and a minimum of 6 crea	dits from elective List B.
Accounting Decisions Profession Programm Students who cl	g Analytics for Managerial II al Development es hoose to graduate with the Al stream are requ Deep Learning Optimization and	nternation nired to take a For An	minimum of 6 credits from elective List A recasting and Predictive	and a minimum of 6 crea Machine Lear	dits from elective List B.
Accounting Decisions Profession Programm Students who cl (List A (Al Methods)	g Analytics for Managerial II al Development es hoose to graduate with the AI stream are requ Deep Learning Optimization and Reinforcement Learning	nternation <i>ired to take a</i> For And s Biş	minimum of 6 credits from elective List A recasting and Predictive alytics	and a minimum of 6 crea Machine Lear	dits from elective List B. ning
Accounting Decisions Profession Programm Students who cl (List A (Al Methods)	g Analytics for Managerial In al Development es hoose to graduate with the AI stream are requ Deep Learning Optimization and Reinforcement Learning Applied Large Language Model	nternation iired to take a For And s Big e Qu	minimum of 6 credits from elective List A recasting and Predictive alytics g Data Analytics on the Cloud aantitative Trading	and a minimum of 6 crea Machine Lear Ethics in Artifi	dits from elective List B. ning icial Intelligence
Accounting Decisions Profession Programm Students who cl (List A (Al Methods)	g Analytics for Managerial In al Development es hoose to graduate with the Al stream are requ Deep Learning Optimization and Reinforcement Learning Applied Large Language Models Generative Artificial Intelligence	nternation nired to take a For And s Big e Qu quired to take Da	minimum of 6 credits from elective List A recasting and Predictive alytics g Data Analytics on the Cloud lantitative Trading a minimum of 6 credits from elective List tabase Design and	and a minimum of 6 crea Machine Lear Ethics in Artifi Cand a minimum of 6 cr	dits from elective List B. ning icial Intelligence
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### **Capstone Course (One Course)**

**Business Analytics Capstone** 

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment.

\* The Programme offers two streams: 1) Artificial Intelligence (AI), 2) Management Consulting (MC). Students may choose to concentrate in one of the two streams according to their interests and career aspirations. Students may also choose to graduate without concentration provided that they complete the four core courses, the capstone course and five electives.

\*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Science in Business Analytics programme.

\*\*\* Note: This course is not open to candidates who have taken or are taking MSBA7037 or MSMK7034.

# Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### **Scholarship**

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

### Tuition Fee \$426,000\*

A deposit of HK\$142,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

Generous Scholarship The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### **Top-tier Internship Opportunities**

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

Personalised Mentorship - Tailored 1-on-1 mentorship will be provided throughout your Master's programme - Networking events will be organised among awardees, faculty and business leaders to build your connections

Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### **Boot Camp**

#### Purpose

To ensure that everyone has the foundational knowledge and skills required to tackle the academic challenges ahead



Mode Interactive lectures



### Prof. Haipeng Shen

#### **Business Analytics Capstone**

Can students get connected with business clients and work on their analytics projects in a team working environment before graduation? The answer is YES! The Business Analytics Capstone course matches teams of students with business clients and offers them the opportunity to engage in various stages of a real analytics project, supervised by a faculty advisor and client representatives. They will get their hands dirty and experience a live preview of what their work life will look like while still being students.

### Prof. Zhixi Wan

#### **Geospatial and Business Analytics**

Companies increasingly look for business analysts with a geospatial mindset and toolbox to unlock opportunities of growth and better customer services. Our course on Geospatial and Business Analytics introduces the basic knowledge of geospatial data, systems and methods. It helps students develop skills such as data processing, descriptive analysis, and advanced predictive and prescriptive analysis, in order to tackle challenging problems related to location; the "where" aspect that concerns all kinds of businesses.





### **Corporate Connections**

- + AIA
- + Beijing Prism Private Fund Management
- + Blockpour
- + Cathay Pacific (CX)
- + CLP Power Hong Kong
- + Dah Chong Hong
- + Datago Technology
- + DFS Group
- + DHgate.com
- + FWD Group
- + Hang Seng Bank
- + Hashkey Capital
- + HKEx
- + HKSAR Water Supplies Department
- + HSBC
- + Huazhu Hotels Group
- + Hutchison Telecomm.

- + ICBC (Industrial and Commercial Bank of China)
- + KPMG International
- + Lane Crawford
- + Mapxus
- + Micro Connect
- + Microsoft
- + MuWu Barbeque
- + Ping An Technology
- + Polymer Capital
- + Queen Elizabeth Hospital
- + TAL Education Group (also known as 学而思)
- + Tencent
- + WeChat Pay HK
- + Y2 Capital
- + YAS Microinsurance
- + Yili Group
- + Yuu/Dairy Farm
# Student Experience Sharing



## **Eddie Cheung**

Senior Consultant, Tax and Business Advisory Services, PwC (Class of 2024)

HKU's Master of Science in Business Analytics Programme effectively transformed me from a Tax and Business Consultant into a data-driven strategist. The curriculum's perfect balance of technical rigour (including machine learning and predictive modeling) and business applications enabled me to bridge accounting with cutting-edge analytics.

A key highlight was developing a customer segmentation strategy for a major telecom provider in Hong Kong during my capstone project. By applying clustering algorithms, we delivered actionable acquisition insights that I now use when consulting with clients. The HKU Business School Masters Student Ambassador Programme was equally empowering, enhancing my ability to translate technical concepts for executive audiences through initiatives like HKU's ESG research videos - a skill I apply daily with my clients.

Beyond technical skills, HKU cultivated my strategic, data-first mindset and helped me build an invaluable professional network. For professionals seeking to lead in the digital economy, this programme offers the ideal combination of analytical mastery and business acumen.

### Vito Martino

Master of Science in Business Analytics (Class of 2023)

In today's data-driven business environment, there is a high demand for professionals with strong analytics skills. The programme is designed to prepare students for this demand by providing them with a deep understanding of analytics tools, techniques, and applications. It provides students with practical skills and knowledge that are essential for success in the field of business analytics. MScBA covers a wide range of topics, including data mining, machine learning, predictive modeling, and data visualization. It was quite challenging when I first approach to coding combined with the notions of statistics and machine learning. It took some time to practice in the beginning but it was such a great learning experience. I would like to express my gratitude to HKU for not only improving my academic performance but also helping me grow as an individual.

# **Class Profile**

We recruit students from diverse backgrounds each year to enrich students' learning experience



### **Previous Employers (Internship)**

- Baidu Inc.
- BMW
- ByteDance
- CICC
- Deloitte
- DiDi
- Essence Securities

- Everbright Securities
- Galaxy Securities
- GF Securities
- Guosheng Securities
- Guotai Junan Securities
- HSBC
- JD.com

- KPMG international Limited
- NetEase, Inc.
- Tencent Holdings Ltd.
- Volkswagen AG
- Xiaohongshu
- Xiaomi Coporation

### Gender + Age



### **Working Experience\***



\*Among students with prior work experience (Internship inclusive)

# Master of Science in Marketing



# Master of Science in Marketing Overview

#### Nothing within a business machine has any impact without Marketing, as it is right at its centre

The Master of Science in Marketing programme at the HKU Business School combines traditional marketing concepts and strategies with trendy topics related to big data. The programme offers a comprehensive curriculum that combines marketing insights, analytical tools and decisions framework, and students will learn best practices in top global firms, as well as local firms in Hong Kong, Mainland China and beyond. The school boasts a strong teaching faculty, many of whom are at the forefront of the latest marketing technology and digital-cultural trends, and students will have access to senior business practitioners, allowing them to gain an in-depth understanding of real world business.

### More than just traditional Marketing theory.

#### **Trend Subjects**

Algorithms, Big Data and Online Marketplaces

**ESG and Marketing for Social Impact** 

**Big Data Consumer Analytics** 

Technology Innovations in Retail Banking and Consumer Finance

#### **Fundamentals Subjects**

Advertising and Integrated Marketing Communication **Branding Strategy** 

**Consumer Insights** 

# 5 Q&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Science in Marketing programme, answered by our Programme Director

#### Prof. Tak Zhongqiang Huang.

### Is the programme based on theory and concepts only? What practical aspects are there?

The programme combines both practice and theory. Plenty of real-world business examples will be used to illustrate the marketing concepts and theories using up-to-date cases and students will be required to apply the learned theories and concepts in exercises and projects.

### What type of student is most suitable to study marketing?

Students who are outgoing, curious, people-oriented and communicative are generally more suitable to study marketing. The programme is designed to help students with a prior business / marketing background to deepen their marketing knowledge and equip non-business students with the necessary marketing knowledge and skills to develop a business career.

# With technology advancements and the change of habit towards online activities, how can the Master of Science in Marketing help match the trend?

Our faculty stays at the forefront of the latest marketing tech and digital-cultural trends by providing multiple courses on technology and online consumer behaviours. Beyond this, we give students a firm grounding in the scientific theory and thinking behind marketing (e.g., statistical analyses and social science theory), which once mastered, provide students with a lifetime of value.

### How will taking other Master Programmes' electives benefit my career in Marketing?

Students can take electives from other programmes, such as Business Analytics, where they can learn in depth about the most cutting-edge tools such as Python, Deep Learning, and Big Data analysis. Students can also learn about technology, entrepreneurship, and launching new innovations.

#### Marketing is very culture specific. After studying the programme, would I be able to apply the knowledge and skills learned outside of Hong Kong?

The programme is designed to cover marketing knowledge at both a global level and a local adaptation (Hong Kong and Mainland China). The programme provides an understanding on how business models must transform and adapt to the local markets. Prof. Tak Zhonggiang

Huang Programme Director - Master of Science in Marketing

Master of Science in Marketing



**Consumer Insights** 

#### **Core Courses (Four Courses)**

Applied Marketing Research and Metrics	Marketing Management
Digital Marketing	

#### **Elective Courses (Five Courses)\***

Master of Science in Marketing Electives					
Acting on Consumer Insights: Learning Through Case Analysis and Experiential Learning Projects	China Marketing	Digital Transformation for Marketing Organizations			
Independent Study Project	International Study Field Trip	Organizational Leadership			
Professional Development Programme	Selective Topic in Marketing Strategy				
Strategic Marketing Stream					
Advertising and Integrated Marketing Communication	Branding Strategy	Corporate Communications			
Customer Management	Entrepreneurial Marketing	ESG and Marketing for Social Impac			
Global Marketing	International Business Environment	New Product Strategies			
Platform Business Models and the Sharing Economy	Service Marketing and Management	Strategic B2B Marketing: From Foundations to Future Trends			
Technology Innovations in Retail Banking and Consumer Finance					
Quantitative Marketing Stream					
A/B Testing in Product Management	Algorithms, Big Data and Online Marketplaces	Big Data Consumer Analytics			
Business Simulation	Foundational Quantitative Skills in Marketing	Pricing Strategies and Tactics			
Python for Business Analytics	Social Media Marketing				

### **Capstone Course (One Course)**

Marketing Strategy Simulation

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment. \* The Programme offers two streams: 1) Strategic Marketing Stream, and 2) Quantitative Marketing Stream. Students may choose to concentrate in one of the streams by taking a minimum of three of the stream elective courses. Students who do not choose to concentrate in any of the above streams can take any five elective courses.

Structure of using a maintain of three of the stream electric courses. Students who do not choose to concentrate many of the above streams can take any needed electric courses offered during the academic year.
\*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Science in Marketing programme.
\*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be incredent of the scholarship and fellowship will not be incredent.

issued to the same candidate.

### Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

### Tuition Fee \$398,000\*

A deposit of HK\$133,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

#### Generous Scholarship

The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### **Personalised Mentorship**

Tailored 1-on-1 mentorship will be provided throughout your Master's programme Networking events will be organised among awardees,

#### aculty and business leaders to build your connections

**Top-tier Internship Opportunities** 

LUN I

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

Free International Learning Opportunities

Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### **Course Exemption**

Course exemption of up to two required courses may be granted, except the capstone course, if candidates:



can produce evidence, such as transcript and course syllabus, that a course is equivalent in content to another course taken elsewhere for which a satisfactory grade has been obtained; or

#### B

are holding relevant professional qualifications which were obtained before admission to the curriculum.

No credits will be given for the exempted course and candidates shall be required to take an approved alternative course of the same credit value.



### Prof. Tuan Q. Phan

Big Data Consumer Analytics Technology Innovation in Retail Banking & Consumer Finance International Study Field Trip

Data and technology has become the key sustainable advantage as the world economy digitises. The MSc Marketing programme empowers students with the tools, strategies and mindset to lead and engage in the dynamic and growing economy.

### Courses which can help support your career aspirations

#### **Digital Marketing**

- + Advertising and Integrated Marketing Communication
- + Algorithms, Big Data and Online Marketplaces
- + Big Data Consumer Analytics

#### Entrepreneur

- + Branding Strategy
- + Business Simulation
- + Entrepreneurial Marketing

# Student Experience Sharing



## House Yu

#### Master of Science in Marketing (Class of 2023)

The Master of Science in Marketing programme at the HKU Business School highly valuable. It not only strengthens our marketing theory foundation but also emphasizes practical skills development. For instance, we are given the opportunity to work with data processing tools and even simulate company operations on the Markstrat platform, experiencing a series of real-life business decision-making processes. The programme strikes a perfect balance between practicality and enjoyment. The well-designed curriculum lays a solid foundation for our career development.

## Hannah Qianhan Lu

#### Senior Marketing Officer | FUTU Trust, Futu Securities (Class of 2023)

My journey with the Marketing programme at HKU Business School was truly transformative. The curriculum seamlessly blends theory and practice, which honed my skills in marketing strategy analysis, data-driven decision-making, and so on.

The most memorable part of my learning experience was serving as a student ambassador. In this role, I was actively involved in planning and executing many campus events. These experiences not only refined my organisational skills but also connected me with alumni across diverse industries. Through these interactions, I was able to deepen my understanding of different fields.

During my time at HKU, I developed strong teamwork and leadership skills, along with a passion for lifelong learning. These qualities are invaluable in dynamic work environments, proficiently equipping me to take on new challenges.

Hear what our Master of Science in Marketing students have to say about their experience.

# Hoi Ching Lo

Manager, China Construction Bank (Asia) (Class of 2022)

The Master of Science in Marketing Programme was instrumental in shaping my strategic approach to today's dynamic financial services landscape. The programme's blend of forward-thinking marketing theory - from consumer behaviour analytics to digital brand management - equipped me with the expertise to craft data-driven strategies that resonate across diverse markets. Collaborating with peers from diverse backgrounds enabled me to blend creative thinking with analytical rigour – something I now leverage daily to drive customer engagement and boost competitiveness. Faculty members, like Professor Tak Huang, integrated real-world expertise into the classroom, challenging us to rethink traditional frameworks and embrace agile marketing practices.

The university's career support also played a pivotal role in my positive experience. Leadership workshops and alumni networking accelerated my transition into the professional world. Today, I apply ethical, customer-centric marketing strategies to lead initiatives that bridge traditional banking with digital-first experiences.



#### Master of Science in Marketing (Class of 2025)

My experience at HKU Business School was brief yet incredibly rewarding, filled with surprises and growth. Initially, I didn't have high expectations for studying abroad in Hong Kong, but both the city and the school exceeded them in every way. Hong Kong, with its unique blend of Eastern and Western cultures, provided me with a comforting sense of familiarity while constantly offering new and exciting experiences. At HKU, I was fortunate to meet like-minded peers who made my journey even more fulfilling. As a member of the House Committee, I was amazed by the variety and quality of events organised by the school. In short, this journey has significantly contributed to both my personal development and career readiness. I'm truly grateful for my time here.





We recruit students from diverse backgrounds each year to enrich students' learning experience



### **Previous Employers (Internship)**

- Alibaba
- Budweiser
- CITIC
- DiDi
- Ernst & Young
- Farfetch
- Jaguar Land Rover

- Johnson & Johnson (J&J)
- Kuaishou
- Longfor Properties
- Mars, Incorporated
- NetEase
- Nike
- Ogilvy & Mather

- Publicis Groupe
- PwC
- Ruder Finn
- Sinopharm Group
- Tencent
- Xiaomi

### Gender + Age



### **Working Experience\***





With Prior Working

Experience

97% 4months

\*Among students with prior work experience (Internship inclusive)

# Master of Sustainable Accounting and Finance



# Master of Sustainable Accounting and Finance Overview

#### Empowering Future Leaders in Sustainable Accounting and Finance: Shape a Greener Tomorrow

The Master of Sustainable Accounting and Finance programme at the HKU Business School is designed to provide a coherent and systematic curriculum to fresh college graduates and young professionals. The focus of the programme is preparing young professionals for jobs tackling important and urgent issues on climate change, responsible corporate behaviour, government policies, and sustainable accounting and finance. The programme aims to educate students about the theoretical foundations, market practices and tools in the area of sustainable accounting and finance. After a comprehensive study in this programme, they can effectively participate in the marketplace, develop a successful career, and contribute to the betterment of our society globally.

### **Course Exemption**

Up to two required courses, except the capstone course, may be granted (normally by examination) if candidates:

### Α

can produce evidence, such as transcript and course syllabus, that a course is equivalent in content to another course taken elsewhere for which a satisfactory grade has been obtained; or В

are holding relevant professional qualifications which were obtained before admission to the curriculum.

No credits will be given for the exempted course and candidates shall be required to take an approved alternative course of the same credit value.

### **Advanced Standing**

Advanced standing of up to two required courses, except the capstone course, may be granted if:

### Α

the course is completed at a graduate, postgraduate or master level from a recognized curriculum elsewhere within the last four years before admission to the Master of Sustainable Accounting and Finance curriculum and achieved a good grade in the course; or

В

the candidate possesses a relevant professional qualification which was obtained before admission to the curriculum.

Advanced standing may be granted and the tuition fee will be adjusted downward by HK\$38,500<sup>#</sup> per course.

### Prof. Dragon Yongjun Tang

Programme Director -Master of Sustainable Accounting and Finance

#### Why do I choose Sustainable Accounting and Finance as a master degree?

Sustainable accounting and finance issues are fast developing all over the world. Investment companies, corporate sectors and government agencies are increasingly concerned of environmental, social and governance problems that need to be solved urgently. After a comprehensive study in this programme, they can effectively participate in the marketplace, develop a successful career, and contribute to the betterment of our society.

# Top DQ&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Sustainable Accounting and Finance programme, answered by our Programme Director

#### Prof. Dragon Yongjun Tang.

### Sustainable Accounting and Finance is such a new area, may I know the academic focus?

The programme has interdisciplinary academic focus. Students are required to successfully complete courses on ESG from the perspectives of finance, accounting, economics, management, and so on. Students will grasp the key ideas of climate economics, sustainable investment, ESG ratings, and so on. Some topics will cover the latest technological developments such as the blockchain-based digital green bonds. Students will gain fundamental knowledge and develop critical thinking about sustainable accounting and finance.

#### What is the proportional allocation of 'E', 'S' and 'G'?

The curriculum does not treat the three components of ESG equally. Instead, the 'E' component is given more weight and focus than the 'S' and 'G' components. Students will learn sustainable and green financial products. They will also study ESG disclosures and reporting. Other topics include carbon market and climate finance.

#### How does the capstone project work?

The capstone project course is one of the most special features of this programme. It is a good opportunity for students to apply what they have learned in the programme to actual corporate and market situations. Students can work with industrial corporations, investment firms or government agencies to provide effective solutions to practical problems related to ESG issues. Examples include corporate ESG management, sustainability strategies, and building ESG portfolios. Experiential learning and knowledge exchange are encouraged. Students can also work on a research project under the supervision of course instructors.

### What is the professional development from this programme?

The graduates will play critical roles in achieving the United Nations' Sustainable Development Goals and the two-degree temperature of Paris Agreement in corporations, financial institutions and government agencies. The courses will cover important topics faced by investors, managers, and policy makers, such as science-based target setting. Many ongoing innovations such as green, sustainable, sustainability-linked bonds will be explained in classes. ESG disclosure and reporting standards will also be taught in detail and help students to jump start their career in related areas. Students will engage in debates and address controversies on ESG issues. Some graduates will become chief sustainability officers or other top executives of their organizations.



#### **Fundamental Core Courses (Five Courses)**

Advanced Core Course	Portfolio Management with ESG s (Three Courses)	
Green and Sustainable Finance	Sustainable Investment and	
Corporate Finance and Sustainability Valuation	ESG Accounting and Business Ethics	ESG Reporting: Concepts and Practices

Carbon Markets and Climate Finance

Corporate Governance and Social Responsibility ESG and Impact Investing

#### **Elective Courses\*\*** (Three Courses)

**Current Topics in ESG** 

Environmental and Resource Economics

International Study Field Trip

Practicum of Sustainable Accounting and Finance ESG Regulations and Management

Sustainable Supply Chain, Production, and Consumption

The Economics and Science of Climate Change

#### **Capstone Course (One Course)**

ESG Practical Applications

Remarks: Not all the courses listed above will necessarily be offered each year and the above list is subject to further adjustment. \*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Sustainable Accounting and Finance programme. \*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### Scholarship

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### Fargo Wealth Excellence Scholarship

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

### Tuition Fee \$462,000\*

A deposit of HK\$154,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

#### **Generous Scholarship**

The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

#### **Personalised Mentorship**

 Tailored 1-on-1 mentorship will be provided throughout your Master's programme
 Networking events will be organised among awardees, faculty and business leaders to build your connections

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

#### Top-tier Internship Opportunities

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

#### Free International Learning Opportunities

Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

# Master of Wealth Management

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# Master of Wealth Management Overview

#### Mastering Wealth Management in Hong Kong's Financial Landscape

Hong Kong is a leading global wealth management centre. The growing wealth in the region is creating a long-term demand and talent gap for asset and wealth management professionals.

The HKU Business School Master of Wealth Management programme equips students with state-of-the-art knowledge and specialised skills essential to excel in the dynamic field of wealth management. Our innovative curriculum is designed with a keen focus on industry relevance. The programme is offered by first-class professors, senior private bankers, and seasoned industry veterans.

The programme capitalises on Hong Kong's position as a global financial centre, a hub for growing wealth, and a gateway to the Greater Bay Area and Mainland China, preparing students for successful careers in the wealth management industry.

### Position students at the forefront of the wealth management industry



### **Course Exemption**

Up to two required courses, except the capstone course, may be granted (normally by examination) if candidates:



can produce evidence, such as transcript and course syllabus, that a course is equivalent in content to another course taken elsewhere in which a satisfactory grade has been obtained; or

В

are holding relevant professional qualifications which were obtained before admission to the curriculum.

No credits will be given for the exempted course and candidates shall be required to take an approved alternative course of the same credit value.

### Career Prospects of Graduates

Opportunities for graduates include positions in banks, wealth management firms, family offices, and asset management firms, in roles such as:

Relationship Managers	Investment Advisors
Product Specialists	Financial Planners
Portfolio Managers	Compliance Specialists

### **Advanced Standing**

Advanced standing of up to two required courses, except the capstone course, may be granted if:



the course is completed at a graduate, postgraduate or master's level from a recognised curriculum elsewhere within the last 4 years before admission to the Master of Wealth Management curriculum and achieved a good grade in the course; or



the candidate possesses a relevant professional qualification which was obtained before admission to the curriculum.

Advanced standing may be granted and the tuition fee will be adjusted downward by HK\$38,500<sup>#</sup> per course.

# 5 Q&A PROGRAMME DIRECTOR

Top 5 questions about the Master of Wealth Management programme, answered by our Programme Director

Prof. Yang Liu.

### What type of student is suitable to study the Master of Wealth Management?

The programme is less technical and more comprehensive than a traditional master of finance programme. Wealth management professionals come from a diverse range of backgrounds. Therefore, we anticipate students from various undergraduate majors to form a dynamic and diverse learning community. While we certainly welcome students with conventional business backgrounds such as finance, economics, accounting, and marketing, we also embrace those from fields such as law, social sciences, media, and humanities.

### How does the curriculum prepare students for real-world wealth management?

Our curriculum, in consultation with the Private Wealth Management Association, is designed to cover innovative financial strategies, communication skills, current industry trends, and the regulatory landscape.

The fundamental core courses lay a solid finance foundation for students from diverse undergraduate backgrounds. These courses distinguish themselves from traditional finance courses by adopting a wealth manager's perspective, focusing on areas such as entrepreneurial finance and wealth management over economic cycles. The advanced core courses and electives cover three important pillars: wealth management instruments, interpersonal skills, and law and compliance. Students are guided through the process of creating comprehensive financial plans tailored to the unique needs of each client and developing effective communication skills. The capstone course unifies the entire structure, using case studies to give students the opportunity to apply all the knowledge gained throughout the programme.

### Who are the professors teaching the programme to ensure its industry relevance?

Recognizing the practical nature of the wealth management field, the curriculum incorporates professors of practice and guest lecturers to introduce students to the latest industry skills and practices. Many of our professors are former senior executives and industry veterans, with a rich history of experience in prominent banks and family offices, such as Credit Suisse, HSBC, JP Morgan, Goldman Sachs, BNP Paribas, LGT, UBP, and more. By learning directly from experts with decades of experience in the field, students gain a deep understanding of real-world challenges and solutions.

### How does the programme support the career development?

As many of our professors are senior bankers, they offer valuable first-hand industry and career development knowledge throughout courses and career workshops. Students with excellent performance may be referred to internship opportunities. Additionally, students are paired with experienced wealth management practitioners who act as mentors, offering valuable guidance and support throughout their studies and enhancing their career development.

#### What are the job opportunities for graduates?

Master of Wealth Management graduates can anticipate promising career prospects in various roles within the financial services industry. These opportunities include positions in banks, wealth management firms, family offices, and asset management firms, in roles such as relationship managers, financial planners, investment advisors, product specialists, portfolio managers, and compliance specialists. Graduates may also pursue opportunities in related fields like legal services, trusts, insurance, tax advisory, consulting, accountancy services, and financial technology firms. Their specialised knowledge enables them to smoothly transition between subsectors, fostering growth and success in their careers.

### Prof. Yang Liu

Programme Director -Master of Wealth Management

#### 4 FUNDAMENTAL CORE COURSES + 5 ADVANCED CORE COURSES + 2 LECTIVE COURSES + 1 LECTIVE COURSES + 1 COURSE + 1 COURSE - 1 COURSE -

#### **Fundamental Core Courses (Four Courses)**

Entrepreneurial and Corporate Finance Foundations of Wealth Management Investment Analysis and Portfolio Management

Wealth Management Over Global Macroeconomic Cycles

#### Advanced Core Courses (Five Courses)

Communication and Persuasion **Client Relationship Management** 

Financial Instruments and Strategies in Wealth Management

Law, Regulations, and Compliance in Wealth Management

Wealth Planning, Trusts, and Family

Elective Courses\*\* (Two Courses)

Cross-Border Investments and Financing

Current Topics in Wealth Management Initial Public Offering in China

### International Study Field Trip

Tax Planning

**Businesses** 

#### Capstone Course (One Course)

Wealth Management Project

Remarks: Not all of the courses listed above will necessarily be offered each year and the above list is subject to further adjustment. \*\* Up to two elective courses may be taken from other taught postgraduate programmes offered by the School, subject to availability and review by the Programme Director based on students' profile, capabilities, and performance in the Master of Wealth Management programme. \*\*\* Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

### **Scholarship**

#### **Entrance Scholarship**

We offer scholarships to qualified students, who may receive a scholarship ranging from 10% to 50% in most cases, on the basis of student's academic merit at the time of admission. A full tuition fee waiver may be offered to outstanding cases. All eligible candidates are automatically considered; no separate application is required.

#### **Merit-Based Scholarship**

We offer merit-based scholarships to qualified students, who shall receive a scholarship of 10%, on the basis of student's performance, including but not limited to, academic performance of the first three modules, participation in the extra-curricular activities, recommendation from course instructors, and level of support provided to the programme office. All eligible candidates are automatically considered; no separate application is required.

#### **Fargo Wealth Excellence Scholarship**

Up to 14 scholarships shall be awarded, starting from the academic year 2022-2023, to Year One students, available to all masters programmes offered by the HKU Business School on the basis of academic performance in the respective programmes and their contributions to the community of masters programmes. The Scholarship shall be of the value of HK\$10,000 each.

### Tuition Fee 5462,000\*

A deposit of HK\$154,000\* is required to confirm the admission offer. The balance shall be payable in two instalments in one year, irrespective of the number of courses taken in each module.

\* Subject to change and final approval of the University.

### **HKU Business School Dean's Master Fellowship**

The Fellowship shall be awarded to new full-time students admitted to any one of the taught postgraduate programmes offered by the Faculty of Business and Economics based on the following criteria: a. Academic performance; b. Relevance of work experience, if applicable; and, c. Interview performance, if applicable.

#### **Generous Scholarship**

The value of the Fellowship ranges from HK\$250,000 to the full prevailing composition fee

Personalised Mentorship - Tailored 1-on-1 mentorship will be provided throughout your Master's programme - Networking events will be organised among awardees, faculty and business leaders to build your connections

#### **Top-tier Internship Opportunities**

 Opportunities to undertake pre-programme internships
 Gain hands-on experience with leading companies to grow your career

Free International Learning Opportunities Complimentary international trips, allowing you to explore global business opportunities and enhance competitiveness across cultures

All eligible candidates\*\*\* are automatically considered; no separate application is required.

\*\*\*Outstanding students will only be awarded either the Entrance Scholarship or the Dean's Master Fellowship. The scholarship and fellowship will not be issued to the same candidate.

# Admission Requirements

To be eligible for admission to our programme, you must:



Remarks:

- At least one of the referee must be an academic referee from the university that you have graduated or will graduate from.
- To file an application, you must complete the application yourself. You are responsible for the accuracy and authenticity of the information and materials submitted throughout the application and admission process. The School unequivocally condemns any acts of dishonesty and reaffirms our zero-tolerance policy towards any form of academic misconduct. The School reserves the right to take legal actions and/or report any fraudulent documents or falsified information found to law enforcement units. HKU Business School does not authorize any intermediary organizations to recruit or admit students.
- · Application with missing supporting documentation will be considered incomplete and will not be further processed
- In the application stage, the original copy of supporting documents is NOT required and candidates only need to upload the softcopy to the
  application website. If you receive an admission offer from our programme, we will ask you to submit the original/certified true copy of the documents.
- Due to the large volume of applications received by HKU, your application account will only be valid for four weeks. You should submit your application within this period; otherwise, your application will be lost.
- Admissions decisions are generally available in a month after the application deadline.

The HKU Business School has a dedicated team that prepares our masters students for success in the world of work.

By leveraging our networks and resources, we aim to provide first-rate career services which lead and inspire students to:

> Define a career path and unlock their full potential

Explore and understand the industry sectors they are most interested in and evaluate options based on their profile and aspirations

02



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Develop a realistic career plan and execute strategies to achieve it

Enhance the skills, competencies and confidence necessary to succeed in the world of business



We value partnerships, and work tirelessly in reaching out to the community and corporate, both local and in the region, for all forms of collaboration, particularly that in terms of knowledge sharing and talent acquisition. Many of the related events are exclusive to HKU Business School masters students.



### Partial Employers List

### **Banking and Financial Services:**

Bank of China	a	China Constructio		c Chi	China Merchants Ban		ank DBS	
Futu Securitie	es	s Goldman Sacl		Guotai Junan Internation		tional	onal HSBC	
Huatai International Financial Holdings			ngs	ICBC Asia			Ping An	
rofessional Servi	ces and	Consulting:						
Deloitte	Erns	Ernst & Young KPM		Oliver Wyman Price		Pricewat	cewaterhouseCoopers	
echnology:								
Alibaba		Amazon Web Services		ByteDance			Huawei	
IBM Consultin	ng	Insta360		JD.com		Ku	aishou Technology	
Meituan		miHoYo		cent	ent Xiaohongshu		Xiaomi	
Ithers:								
BASF	Cain	iao Hong Kong Jo		ockey Club Hong Kor		Kong Mo	onetary Authority	
Marriott International Midea		ea	OOCL Pfizer		er	Trip.com Group		

^ Data based on graduate surveys which was launched in 2024.



#### HKU BUSINESS SCHOO

Investing in HKU Busin Aspire

### Your Journey, Our Support: Guiding You Every Step of the Way

#### **Tools and Resources**

Empowering Your Research and Job Market Intelligence with Professional Tools

- + Career Portal
- + Skill-based Trainings
- + Aptitude Test Banks

#### **Know Yourself and Your Strengths**

Gain Insights into Your Relationship Style, Understand Your Impact on Others, and Identify Your Personal Strengths Through:

- + One-on-one Career Consultation
- + Professional Presence Enhancement
- + Personal and Professional Communication

# 02

#### **Plan Your Career**

Profile Analysis, Option Research, and Building Realistic Career Plans: Navigating Your Path to Success, through:

- + One-on-one Career Consultation
- + CV Clinic
- + Industry Overview Series

# Career Development & Training

Expanding Horizons: Explore a Range of Career Development Activities with Us



#### DL CAREER FAIR 2024-25 ness School's Global Talent & Connect!

MERICA \*\* () \*3 8.4(13.4) Bloomberg RELEVING STADIES CONTRACTOR



### **Tell Your Story**

Master the Art of Effective Experience Presentation: Promote Your Professional Identity through:

- + Crafting Compelling CVs and Cover Letters
- + Personal Branding: Maximising Social & Professional Media Impact
- + Small Group Mock Interviews: Enhancing Your Interview Skills
- + Mastering Presentation and Pitching Skills



### Discover The Open And Hidden Job Market

Navigating the Job Market: Insights into Job Search Strategies and Talent Acquisition in Your Industry, through:

- + Recruitment Series
- + Career Fair
- + Professional Sharing Seminars
- + Expert Recruitment Seminars

# 05

### Network, Network, Network

Leverage the HKU Community to Expand Your Network, through:

- + Alumni Sharing
- + Fireside Chats with Executives
- + Competitions and Challenges

### The Student Enrichment Team

The Student Enrichment Team organises a wide range of events and activities for students and alumni of the specialized masters programmes. They are categorized into five areas including Personal Development and Wellness, Professional Training and Seminar, Networking and Team Building, Communication skills and Competition-based Teaser Program and Workshops. Students are able to have an enjoyable and fruitful journey as well as having the opportunity to explore different areas and meet different people.

Trend of Digit- <sup>1</sup> Payment Globally and in I

Summary of Student

Enrichment Activities

(Aug 2024 - June 2025)



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### **The Student Enrichment Team**

### **Mentorship Programme**

The Mentorship Programme aims to provide a platform for all masters students of HKU Business School to explore beyond the classroom and gain real-world insight about the industry and careers from alumni and experienced practitioners (mentor), in order to foster an engaging Masters' community, as well as to contribute their knowledge and experience to nurture the young generation.

### **Mentorship Activities**



### **Student Clubs**

Student Clubs have been set up with the aim of equipping students to develop and enhance the industry knowledge and real-world insights through specialized industry tours and talks. Students will learn to apply highly effective steps that cover the key functional areas of every business: operations, marketing, finance, and human resources. Students will be able to develop and practice their skills in the workplace. The Student Clubs also aim to promote activities and careers in related areas among the Masters community. Club officers (The Elite Club) will be offered a series of leadership training to equip them with the necessary skillsets as future leaders.

### **Our Mentors**

They are professionals, industry practitioners, middle to senior executives or MSc alumni with 15+ years working experience in Accounting, Marketing, Finance, FinTech Banking, Business Analytics and Management etc. They are passionate about supporting the young generation with their valuable experience, insight and networks, and will serve on a pro-bono basis.

### Mentors Professional Background

Expert Area	Position			
Accounting	CEO / COO / CIO			
Business Analytics	Consultant			
Equity Capital Markets	Department Head			
Family Wealth Management	Director			
Finance and Financial Technology	General Manager			
Financial Services Compliance Securities	Global Strategy Leader			
	Managing Director			
Integration Broker Technology	Partner			
Investment and Trading Professional	Principal Economist			
Marketing				
Research	Regional Head Vice President			





### Student Ambassador Programme

Our HKU Business School Masters Student Ambassadors are enthusiastic, passionate, outgoing, and knowledgeable. Ambassadors are very much interested in being leaders, while simultaneously working closely with students and the Student Enrichment Team. Ambassadors are responsible for taking the lead to plan and initiate student-led activities. Ambassadors will have a golden opportunity to meet and be inspired by global leaders and senior executives of different industries as well as establish a global mindset and work with students from different cultural backgrounds.





VIRTUAL HOUSES FOR HKU BUSINESS SCHOOL MASTERS STUDENTS



### Virtual House System

The first-ever Virtual House System, in a total of 8 Houses, aims to create a supportive and engaging environment for our Masters Programmes students, specifically designed to foster greater student participation and interaction. The HKU Business School Masters Programmes House Committees will be selected from a group of dynamic and dedicated students representing the 8 Houses. House Committees will be playing pivotal role in building and fostering the sense of belonging of House Community, as well as actively encouraging and motivating students through interactive Inter-House competitions, teambuilding activities, sports and wellness programmes.















**100** Alumni Networks





**30,000+** HKU Business School Graduates



# Our HKUAIumn Network